# Course Change Proposal

**Form A**

<table>
<thead>
<tr>
<th>Academic Group (College):</th>
<th>Academic Organization (Department):</th>
<th>Date:</th>
</tr>
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<tbody>
<tr>
<td>College of Business Administration</td>
<td>College of Business Administration</td>
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<table>
<thead>
<tr>
<th>Type of Course Proposal:</th>
<th>Department Chair: (Associate Dean)</th>
<th>Submitted by:</th>
</tr>
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<tr>
<th>Does this course fulfill a requirement for single-subject or multiple subject credential students?</th>
<th>For Catalog Copy:</th>
<th>Semester Effective:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes ___ No <em>X</em></td>
<td>Yes <em>X</em> No ___</td>
<td>Fall <em>X</em> Spring ___, 2012</td>
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<tr>
<th>CCE:</th>
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<tbody>
<tr>
<td>Yes ___ No ___</td>
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This course replaces experimental course Subject Area (prefix) and Catalog Number (course number):

This Catalog Number (course number) is being replaced:

<table>
<thead>
<tr>
<th>Change from:</th>
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<tbody>
<tr>
<td>Subject Area (prefix) &amp; Catalog No. (course no.):</td>
<td>Title:</td>
</tr>
<tr>
<td>BHON 103</td>
<td>Business Legal Environment</td>
</tr>
<tr>
<td></td>
<td>Units: 2</td>
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<thead>
<tr>
<th>Change to:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Subject Area (prefix) &amp; Catalog No. (course no.):</td>
<td>Title:</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Units:</td>
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**JUSTIFICATION:**

As the Northern California region recovers from the economic downturn, businesses, not-for-profits and government agencies/departments will begin seeking business graduates who are capable of leading their business units as well-qualified managers. The Business Honors Program will focus on developing our best students to fill these opportunities through a challenging business curriculum that emphasizes cross-functional integration in enterprise planning, problem solving and decision making. (This course is part of the Business Honors curriculum.)

**NEW COURSE DESCRIPTION:** (Not to exceed 80 words, and language should conform to catalog copy. See http://www.csus.edu/acaf/univman/elecrspsl.htm - Guidelines for Catalog Course Description)

Investigates substantive law and stresses critical thinking and analytical evaluation of contemporary business legal issues. Identifies ethical concerns and addresses potential legal problems. Topics include an introduction to the legal system, court procedures, contracts and sales, real and personal property, labor and employment law, product liability, and the government regulation of business.

**Note:**

Prerequisite: Admitted to the Business Honors program

Enforced at Registration: Yes _X_ No

Corequisite:

Enforced at Registration: Yes ___ No ___

CAN (California Articulation Number):

Graded: Letter __X__ Credit/No Credit______ Instructor Approval Required? Yes ___ No ___

Course Classification (e.g., lecture, lab, seminar, discussion):

Lecture

Title for SIS+/CMS (not more than 30 characters)

Bus Legal Environment

Cross Listed?

Yes ___ No _X_ If yes, do they meet together and fulfill the same requirement, and what is the other course.

How Many Times Can This Course be Taken for Credit? ___1___

Can the course be taken for Credit more than once during the same term? Yes ___ No _X_
FOR NEW COURSE PROPOSALS OR SUBSTANTIVE CHANGES ONLY:

Description of the Expected Learning Outcomes: Describe outcomes using the following format: "Students will be able to: 1), 2), etc." See the example at http://www.csus.edu/aacf/example.htm

Learning Goal: To demonstrate an understanding of the business legal environment.

Learning Objectives:
- Understand the basics of processes and institutions of the US legal system.
- Explain the impact of business law on the business.
- Distinguish and explain the relationship between law and ethics.
- Identify legal issues within business transactions and decisions to minimize disputes and to ascertain a need for professional assistance.

**Attach a list of the required/recommended course readings and activities [Note: it is understood that these are updated and modified as needed by the instructor(s).] This attachment should be forwarded only to your Dean's office, not Academic Affairs.

Assessment Strategies: A description of the assessment strategies (e.g., portfolios, examinations, performances, pre-and post-tests, conferences with students, student papers) which will be used by the instructor to determine the extent to which students have achieved the learning outcomes noted above:

Grades:
- Exams (assess knowledge and concept understanding)
- Written assignments (assess incremental concept development/understanding)
- Class participation (demonstrate understanding of concepts)

For whom is this course being developed?
Majors in the Dept. X Majors of other Depts. ______ Minors in the Dept. _____ General Education _____ Other _____

Is this course required in a degree program (major, minor, graduate degree, certificate)? Yes X No ___
If yes, identify program(s): Business Honors

Does the proposed change or addition cause a significant increase in the use of College or University resources (lab room, computer facilities, faculty, etc.)? Yes ______ No X
If yes, attach a description of resources needed and verify that resources are available.

Indicate which department or programs will be affected by the proposed course (if any). Business Honors for Business majors

The Department Chair's signature below indicates that affected programs have been sent a copy of this proposal form.

Approvals: If proposed change, new course or deletion is approved, sign and date below. If not approved, forward without signing to the next reviewing authority, and attach an explanatory memorandum to the original copy.

Signatures: ____________________________ Date: 3-23-11

Department Chair:

College Dean or Associate Dean: ____________________________ Date: 3-20-11

CPSP (for school personnel courses only)

Associate Vice President

and Dean for Academic Programs

Distribution: Academic Affairs (original), Department Chair and College Dean. Dean's office to send original after approval to Academic Affairs, at mail zip 6016. An electronic copy must also be sent.
BHON 103 – Business Legal Environment

Suggested Course Outline

Course Description: Investigates substantive law and stresses critical thinking and analytical evaluation of contemporary business legal issues. Identifies ethical concerns and addresses potential legal problems. Topics include an introduction to the legal system, court procedures, contracts and sales, real and personal property, labor and employment law, product liability, and the government regulation of business.

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Learning Assessment:

<table>
<thead>
<tr>
<th>Assignments</th>
<th>100</th>
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<tbody>
<tr>
<td>Project</td>
<td>100</td>
</tr>
<tr>
<td>Final exam</td>
<td>100</td>
</tr>
<tr>
<td>Total</td>
<td>300</td>
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</tbody>
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Topics Covered:
- Dispute and resolution
- Nature of law and litigation process
- Negligence
- Ethics
- Judicial system
- Contracts
- Legality, consent and writing
- Torts
- Property
- Agency
- Administrative law
- Labor law
- Employment law
- Intellectual property