



California State University, Sacramento  
College of Business Administration

Degree Programs Center

## Career Possibilities 2003 - 2004

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### Accountancy

Account Executive  
Accountant  
Auditor  
Bank Examiner  
Budget Analyst  
Budget Officer  
Certified Management Accountant  
Certified Internal Auditor  
Certified Public Accountant  
Chief Financial Officer  
Controller  
Cost Accountant  
Cost Analyst  
Credit Manager  
Estate Planner  
FBI Agent  
Franchise Tax Board Agent  
Government Accountant  
Government Auditor  
Internal Auditor Internal Revenue Service Agent  
Investment Analyst  
Loan Officer  
Tax Accountant  
Tax Consultant  
Treasurer

### Accounting Information Systems

Accounting Systems Consultant  
Accounting Technology Advisor  
Bank Examiner  
Certified Internal Auditor  
Certified Management Accountant  
Certified Public Accountant  
Computer Systems Auditor  
Corporate Controller  
FBI Agent  
Government Auditor  
Management Accountant  
Systems Analyst

### Finance

Bank Examiner  
Banking Consultant  
Budget Analyst  
Collections Officer  
Commodity Broker  
Controller  
County Treasurer Auditor  
Economic Analyst  
Escrow Officer  
Estate Planner  
Finance Administrator  
Financial Consultant  
Financial Operations Officer  
Financial Planner  
Financial Statistician  
Insurance Examiner  
Loan Officer  
Securities Analyst  
Treasurer

### General Management

Administrative Analyst  
Business Manager  
Bank Manager  
Credit Analyst  
Management Analyst  
Management Consultant  
Office Manager  
Real Estate Manager  
Sales Representative  
Small Business Entrepreneur  
Strategic Planner

### Human Resources Management

Career Development Specialist  
Human Resources Manager  
Industrial Relations Manager  
Labor Negotiator  
Management and Business Consultant  
Manpower Planning Specialist  
Organization Development Consultant  
Personnel Analyst  
Personnel Development Consultant  
Personnel Manager  
Recruitment Manager  
Work Design Analyst  
Business Executive  
Long-range Planner  
Management Analyst  
Small Business Owner

Students are encouraged to go to the  
CSUS Career Center (Lassen 2000) for  
job description information.

## International Business

Banking Manager  
Economic-Financial Consultant  
Foreign Branch Officer  
Import/Export Agent  
Import/Export Operations Manager  
International Marketing Manager  
Management Consultant  
Multinational Operations Executive  
Sales Representative

## Management Information Systems

Business Applications Programmer  
Communications Analyst  
Data Base Specialist  
End-user Consultant  
Information Systems Manager  
Information Systems Specialist  
Management Systems Consultant  
Operations Analyst  
Operations Manager  
Programmer/Analyst  
Research Analyst  
Software Specialist  
Systems Analyst  
Technical Writer

## Marketing

Accounting Executive  
Advertising Analyst  
Customer Relations Manager  
Direct Marketing Manager  
E-commerce Analyst  
Logistics Manager  
Manufacturers Representative  
Marketing Analyst  
Market Research Analyst  
Marketing Manager  
Merchandising Manager  
Product Manager  
Public Opinion Specialist  
Public Relations Specialist  
Research/Development Director  
Retail Store Manager  
Sales Manager  
Sales Representative  
Sports Promotion Director

## Operations Management

Budget Analyst  
Capacity Scheduler  
Distribution Manager  
Facility Planner  
Inventory Control Manager  
Logistics Manager  
Maintenance Manager  
Material Planner  
Operations Analyst

## Operations Management (continued)

Operations Manager  
Process Designer  
Production Control Manager  
Production Manager  
Production Planner/Scheduler  
Productivity Analyst  
Purchasing Manager  
Safety Manager  
Systems Analyst  
Systems Manager  
Warehouse Manager

## Real Estate and Land Use Affairs

Appraiser  
Asset Manager  
Assessor  
Commercial Brokerage  
Contractor/Builder  
Escrow Officer  
Investment Analyst  
Land Developer  
Land Use Planner  
Leasing Manager  
Leasing Representative  
Lease Negotiator/Site Selection  
Mortgage Loan Counselor  
Planning Commissioner  
Property Manager  
Real Estate Broker  
Real Estate Lending Officer (Residential or Commercial)  
Real Estate Market Research Analyst  
Real Estate Securities Analyst  
Real Estate Syndicator  
Right of Way Agent  
Site Feasibility Consultant  
Title Officer

## Risk Management and Insurance

Account Executive  
Actuary  
Claims Investigator  
Commodity Broker  
Compensation Insurance Executive  
Disability Insurance Officer  
Employee Benefits Specialist  
Estate Planner  
Insurance Account Executive  
Insurance Examiner  
Insurance Officer  
Life Underwriter  
Realty Consultant  
Sales Representative  
Title Officer