



California State University, Sacramento
College of Business Administration

Degree Programs Center

Career Possibilities 2003 - 2004

Accountancy

Account Executive
Accountant
Auditor
Bank Examiner
Budget Analyst
Budget Officer
Certified Management Accountant
Certified Internal Auditor
Certified Public Accountant
Chief Financial Officer
Controller
Cost Accountant
Cost Analyst
Credit Manager
Estate Planner
FBI Agent
Franchise Tax Board Agent
Government Accountant
Government Auditor
Internal Auditor Internal Revenue Service Agent
Investment Analyst
Loan Officer
Tax Accountant
Tax Consultant
Treasurer

Accounting Information Systems

Accounting Systems Consultant
Accounting Technology Advisor
Bank Examiner
Certified Internal Auditor
Certified Management Accountant
Certified Public Accountant
Computer Systems Auditor
Corporate Controller
FBI Agent
Government Auditor
Management Accountant
Systems Analyst

Finance

Bank Examiner
Banking Consultant
Budget Analyst
Collections Officer
Commodity Broker
Controller
County Treasurer Auditor
Economic Analyst
Escrow Officer
Estate Planner
Finance Administrator
Financial Consultant
Financial Operations Officer
Financial Planner
Financial Statistician
Insurance Examiner
Loan Officer
Securities Analyst
Treasurer

General Management

Administrative Analyst
Business Manager
Bank Manager
Credit Analyst
Management Analyst
Management Consultant
Office Manager
Real Estate Manager
Sales Representative
Small Business Entrepreneur
Strategic Planner

Human Resources Management

Career Development Specialist
Human Resources Manager
Industrial Relations Manager
Labor Negotiator
Management and Business Consultant
Manpower Planning Specialist
Organization Development Consultant
Personnel Analyst
Personnel Development Consultant
Personnel Manager
Recruitment Manager
Work Design Analyst
Business Executive
Long-range Planner
Management Analyst
Small Business Owner

Students are encouraged to go to the
CSUS Career Center (Lassen 2000) for
job description information.

International Business

Banking Manager
Economic-Financial Consultant
Foreign Branch Officer
Import/Export Agent
Import/Export Operations Manager
International Marketing Manager
Management Consultant
Multinational Operations Executive
Sales Representative

Management Information Systems

Business Applications Programmer
Communications Analyst
Data Base Specialist
End-user Consultant
Information Systems Manager
Information Systems Specialist
Management Systems Consultant
Operations Analyst
Operations Manager
Programmer/Analyst
Research Analyst
Software Specialist
Systems Analyst
Technical Writer

Marketing

Accounting Executive
Advertising Analyst
Customer Relations Manager
Direct Marketing Manager
E-commerce Analyst
Logistics Manager
Manufacturers Representative
Marketing Analyst
Market Research Analyst
Marketing Manager
Merchandising Manager
Product Manager
Public Opinion Specialist
Public Relations Specialist
Research/Development Director
Retail Store Manager
Sales Manager
Sales Representative
Sports Promotion Director

Operations Management

Budget Analyst
Capacity Scheduler
Distribution Manager
Facility Planner
Inventory Control Manager
Logistics Manager
Maintenance Manager
Material Planner
Operations Analyst

Operations Management (continued)

Operations Manager
Process Designer
Production Control Manager
Production Manager
Production Planner/Scheduler
Productivity Analyst
Purchasing Manager
Safety Manager
Systems Analyst
Systems Manager
Warehouse Manager

Real Estate and Land Use Affairs

Appraiser
Asset Manager
Assessor
Commercial Brokerage
Contractor/Builder
Escrow Officer
Investment Analyst
Land Developer
Land Use Planner
Leasing Manager
Leasing Representative
Lease Negotiator/Site Selection
Mortgage Loan Counselor
Planning Commissioner
Property Manager
Real Estate Broker
Real Estate Lending Officer (Residential or Commercial)
Real Estate Market Research Analyst
Real Estate Securities Analyst
Real Estate Syndicator
Right of Way Agent
Site Feasibility Consultant
Title Officer

Risk Management and Insurance

Account Executive
Actuary
Claims Investigator
Commodity Broker
Compensation Insurance Executive
Disability Insurance Officer
Employee Benefits Specialist
Estate Planner
Insurance Account Executive
Insurance Examiner
Insurance Officer
Life Underwriter
Realty Consultant
Sales Representative
Title Officer