

Risk Management and Insurance Concentration (18 units)

Business graduates with a concentration in risk management and insurance find a variety of career opportunities open to them as risk managers and employee benefit specialists in the private business sector as well as with the state and local government. A high percentage of insurance companies and managed care entities have regional and home offices in the Sacramento and Bay Areas. Therefore graduates also find careers in underwriting, claims adjusting, loss control, information systems, and financial management in addition to the traditional opportunities as insurance agents, brokers and financial planners.

Risk management and insurance students often combine this concentration with other business concentrations such as Finance, Human Resources Management, General Management, International Business and Marketing. Students are encouraged to participate in the risk and insurance fraternity, Gamma Iota Sigma. The student organization maintains strong ties to the community and cultivates internships and part-time employment in risk management and insurance in a variety of local businesses and the government sectors.

Courses from the Departmental and College of Business offerings may be used to assist students in attaining professional designations helpful for career enhancement. Continuing education credits for California insurance agents and brokers may be earned through the risk management insurance courses. Check with the instructors.

REQUIRED COURSES:

- MGMT 138.....Principles of Risk Management and Insurance
MGMT 139ABusiness Property and Liability Insurance (*MGMT 138*)
MGMT 139BEmployee Benefits (*MGMT 138*)

ELECTIVE COURSES:

Select **three** courses from the following:

a. Accounting

ACCY 171Federal Tax Procedures I

b. Finance

MGMT 134Financial Management (*MGMT 133*)

MGMT 135Investments (*MGMT 133*)

MGMT 136Modern Portfolio Management (*MGMT 133*) **OR** MGMT 137 Financial Institutions and Markets (*MGMT 133*)

c. International Business

MGMT 172International Business

MGMT 174Multinational Business Finance (*MGMT 133 or instructor permission*)

d. Human Resources Management

OBE 117Business, Ethics and Society (*passing score on the WPE*)

OBE 151Diversity and Management

OBE 153Management of Human Resources

OBE 156Compensation Management

OBE 158Labor and Employment Laws, Policies and Practices

e. Marketing

MGMT 121Marketing Research and Information (*MGMT 120*)

MGMT 126Salesmanship

MGMT 127Sales Management (*MGMT 120*)

f. Real Estate

OBE 142Real Estate Finance (*OBE 19 or OBE 140 or ACCY 121 or MGMT 133 or ENGR 140*)

Career Opportunities

Account Executive	Insurance Account Executive
Actuary	Insurance Examiner
Claims Investigator	Insurance Officer
Commodity Broker	Life Underwriter
Compensation Insurance Executive	Realty Consultant
Disability Insurance Officer	Sales Representative
Employee Benefits Specialist	Title Officer
Estate Planner	

Academic Advising for Business Majors

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