



California State University, Sacramento
 College of Business Administration
Degree Programs Center (DPC)
Real Estate and Land Use Affairs Minor
(15 Units)

(2004 - 2006 Catalog)

The minor in Real Estate and Land Use Affairs is designed to provide students in other fields with the opportunity to broaden their undergraduate education and to acquire specialized skills useful in a wide range of job opportunities.

A student wishing to minor in Real Estate and Land Use Affairs must file a Minor request petition (obtained in the Degree Programs Center). At least nine (9) upper division units must be taken in residence.

To earn a minor in Real Estate and Land Use Affairs, a student must have a minimum 2.0 (“C” average) grade point average in the courses presented for the minor, with a minimum acceptable grade for any course being a “C”.

Unless otherwise noted, all courses are 3 units each.

Courses in parentheses are prerequisites.

I 3 units - **OBE 19**..... Real Estate Principles

II 9 units - **Select three from the following:**

OBE 141..... Managerial Real Estate Law (OBE 19)

OBE 142..... Real Estate Finance (OBE 19 **or** OBE 140 **or** ACCY 121 **or** MGMT 133 **or** ENGR 140)

OBE 143..... Market Analysis & Feasibility Studies (OBE 19 **or** OBE 140 **or** ACCY 121 **or** MGMT 133 **or** ENGR 140)

OBE 145..... The Land Use Regulatory Environment (OBE 19)

III 3 units - **Select one course or three units from the following:**

Legal Aspects of Real Estate (offered at Community College)

Real Estate Appraisal (offered at Community College)

Real Estate Economics (offered at Community College)

Real Property Management (offered at Community College)

OBE 117..... Business, Ethics and Society (Passing score on the WPE)

OBE 140..... Real Estate Development

OBE 141*..... Managerial Real Estate Law (OBE 19)

OBE 142*..... Real Estate Finance (OBE 19 **or** OBE 140 **or** ACCY 121 **or** MGMT 133 **or** ENGR 140)

OBE 143*..... Market Analysis & Feasibility Studies (OBE 19 **or** OBE 140 **or** ACCY 121 **or** MGMT 133 **or** ENGR 140)

OBE 145*..... The Land Use Regulatory Environment (OBE 19)

OBE 153..... Management of Human Resources

OBE 155..... Conflict Management and Negotiation

OBE 196..... Experimental Offerings in Real Estate Land Use Affairs (Senior standing or instructor permission)

MGMT 138..... Principles of Risk Management and Insurance

MGMT 187..... Entrepreneurship

MIS 173..... Microcomputers for Managers

CM 10..... The Construction Industry (1 unit only)

ENGR 140..... Engineering Economics (2 units only)

* If not taken previously, can be taken as an elective.