COMS 103: Presentational Speaking in the Organization

DELIVERY
Our next fascinating question:

Game Show: Fight for your life!

Five events:
Three rounds of boxing
800 meter dash
The math portion of the SAT
A debate about late term abortion
Scrabble

You choose your opponent:
You are not your delivery...

…and you are more than a bag of tricks. You have to find YOUR delivery style and then make it better!
Our agenda:

Non-Verbal Delivery:

_________________________________
_________________________________

Verbal Delivery:

_________________________________
_________________________________
Non-Verbal Delivery:

What happens before the presentation:

1. ________________________________
2. ________________________________
3. ________________________________
4. ________________________________
1. Watch the masters...

Find a presentational speaking role model...someone who shares your quirks

Choose a role model that is NOT like you

www.AmericanRhetoric.com
100 greatest speeches
Great movie speeches

Idea notebook
2. Topic Selection

Speaking of an idea notebook:

If you like it, we love it

TALK through your ideas
You are like an elite athlete

Proodian, 1985: Nine hours of practice for every five minutes of speaking...

Would you give a rough draft of a report to a client?
4. Test drive your environment

Use of space: To use the podium or not to use the podium...that is the question!

Use it: ______________________________________

Don’t use it: ______________________________________

Most important: test drive!
A few last Non-Verbal Delivery pointers...

1. *Eye contact:*
   - ______________________________________
   - ______________________________________
   - ______________________________________
   - ______________________________________

2. *Get some sleep!*

3. *Dress the part!*

Let’s move on to the verbal side of delivery...
Verbal Delivery

- 1. The Six C’s
- 2. Vocal Characteristics
- 3. Conversational Style
The Six C’s:

1. ________________________________
   ________________________________
   ________________________________
   ________________________________
   ________________________________
   ________________________________

   METEOR!
   COMET!
   END OF TIME!
   ASTEROID!
   FIREBALL!
   FALLING STAR!

   THESAURUS
The Six C’s:

- 2. _________: ____________________________
- 3. _________: ____________________________
- 4. _________: ____________________________
- 5. _________: ____________________________
- 6. _________: ____________________________
Vocal Characteristics

- __________: ____________________________
- __________: ____________________________
- __________: ____________________________
- __________: ____________________________
- __________: ____________________________
- __________: ____________________________
Vocal Characteristics - *Emphasis*

- WHY did you fire him?
- Why DID you fire him?
- Why did YOU fire him?
- Why did you FIRE him?
- Why did you fire HIM?
Conversational Style

- Better for you, better for us
  - ________________________________
  - ________________________________

- What about vocal fillers?
Which speaker has the better delivery?
So...

- Value your ________________ ...

- Prepare your __________, your __________, and __________ ...

- Check ______________ and ______________ ...

- ...and a beautiful delivery is yours!