I. Culture in Development
   A. Cross-Cultural psychology vs. Cultural psychology

   B. Theoretical views
      1. Gesell and Biological view
      2. Skinner and Behaviorist view
      3. Piaget interactionist view
      4. Culture as “environment”?

   C. How have others conceptualized culture?

   D. How does Cole conceptualize culture?
      • Culture is a medium (context) for development

II. Discussion

1) Cole claims that development within one’s culture is best explained using a “garden metaphor” What does he mean by this? What implications does the garden metaphor have for research on development?

2) What are developmental niches? Do you think the concept of developmental niche would be useful in the study of culture and development? How so?

3) What are bio-social-behavioral shifts and how can they be used to describe the course of development? Take one of the examples used by Cole to illustrate the centrality of culture to development (e.g., birth, concept development), and discuss what future research questions might be suggested using Cole’s framework.

4) As a researcher, how would you operationalize culture?