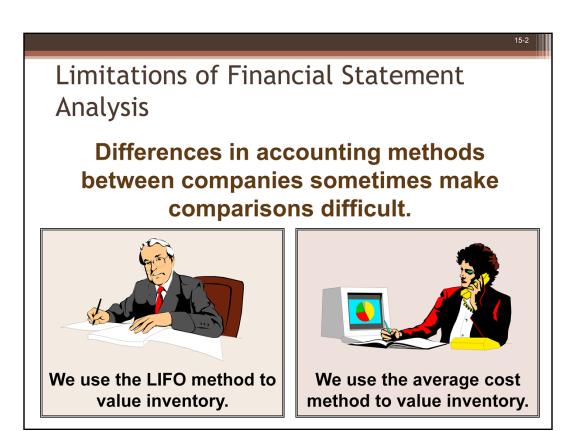


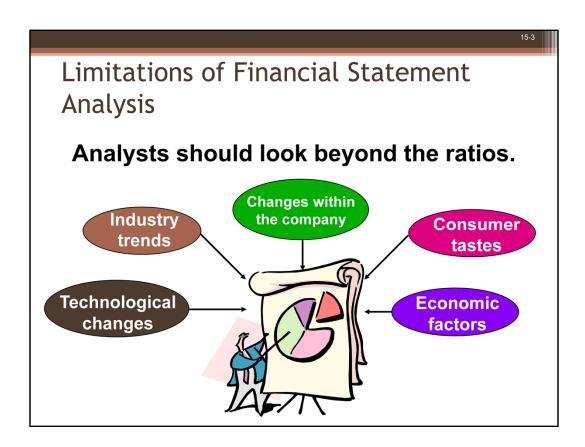
Chapter 15: Financial Statement Analysis

Chapter 15 focuses on financial statement analysis, which is used to assess the financial health of a company. It includes examining trends in key financial data, comparing financial data across companies, and analyzing financial ratios.



Differences in accounting methods between companies sometimes make it difficult to compare their financial data. For example, if one company values its inventory using the LIFO method and another uses the average cost method, then direct comparisons of financial data, such as inventory valuations and cost of goods sold, may be misleading.

Even with this limitation in mind, comparing financial ratios with other companies or industry averages can provide useful insights.



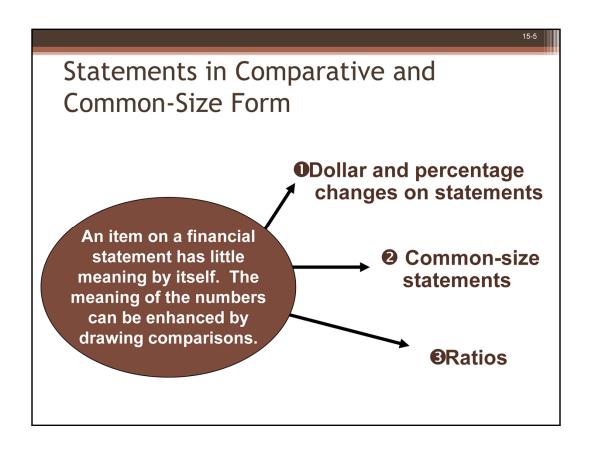
Ratios should not be viewed as an end, but rather as a starting point. They raise many questions and point to opportunities for further analysis, but they rarely answer questions by themselves.

In addition to ratios, other sources of data should also be considered, such as industry trends, technological changes, changes in consumer tastes, changes in broad economic factors, and changes within the company itself.

## Learning Objective 1

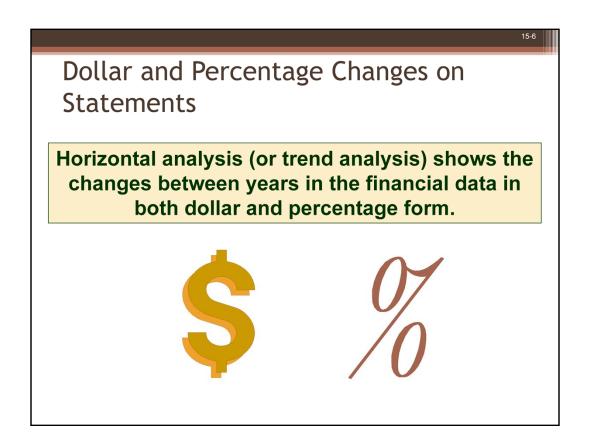
Prepare and interpret financial statements in comparative and common-size form.

Learning objective number 1 is to prepare and interpret financial statements in comparative and common-size form.



An item on a balance sheet or income statement has little meaning by itself. The meaning of the number can be enhanced by drawing comparisons. This chapter discusses three such means of enabling comparisons:

- 1. Dollar and percentage changes on statements (also known as horizontal analysis),
- 2. Common-size statements (also known as vertical analysis), and
- 3. Ratios.



Horizontal analysis (also known as trend analysis) involves analyzing financial data over time.

Quantifying dollar changes over time serves to highlight the changes that are the most important economically.

Quantifying percentage changes over time serves to highlight the changes that are the most unusual.

Horizontal Analysis

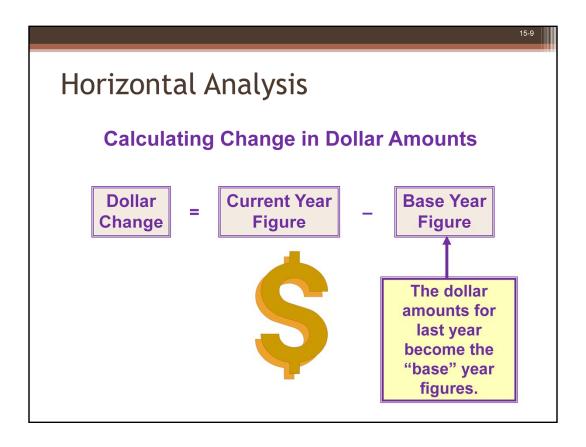
The following slides illustrate a horizontal analysis of Clover Corporation's comparative balance sheets and comparative income statements for this year and last year.



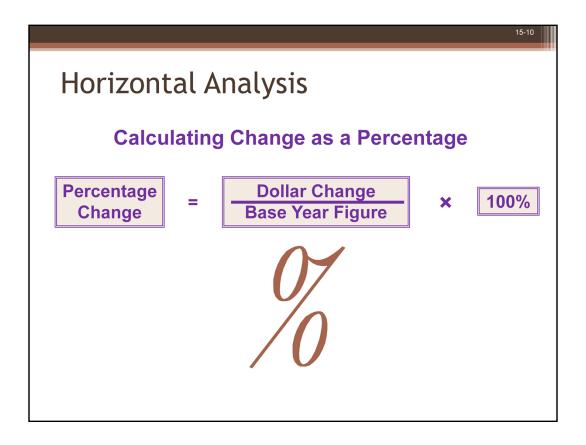
The following slides illustrate a horizontal analysis of Clover Corporation's comparative balance sheets and comparative income statements for this year and last year.

Horizontal Anal	-,			
CLOW	ER CORPOR	ATION	•	On St.
	ative Balance		8	
-	December 31			7
			Increase (	Decrease
	This Year	Last Year	Amount	%
Assets				
Current assets:				
Cash	\$ 12,000	\$ 23,500		
Accounts receivable, net	60,000	40,000		
Inventory	80,000	100,000		
Prepaid expenses	3,000	1,200		
Total current assets	155,000	164,700		
Property and equipment:				
Land	40,000	40,000		
Buildings and equipment, net	120,000	85,000		
Total property and equipment	160,000	125,000		
Total assets	\$ 315,000	\$ 289,700		

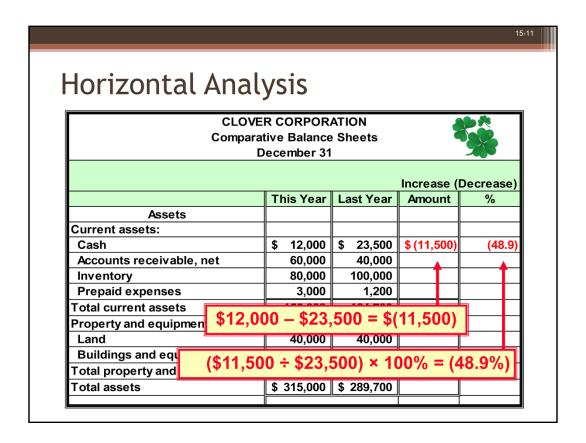
Assume the comparative asset account balances from the balance sheets as shown.



The dollar change in account balances is calculated as the current year figure minus the base year figure. The dollar amounts for last year become the "base" year figures.



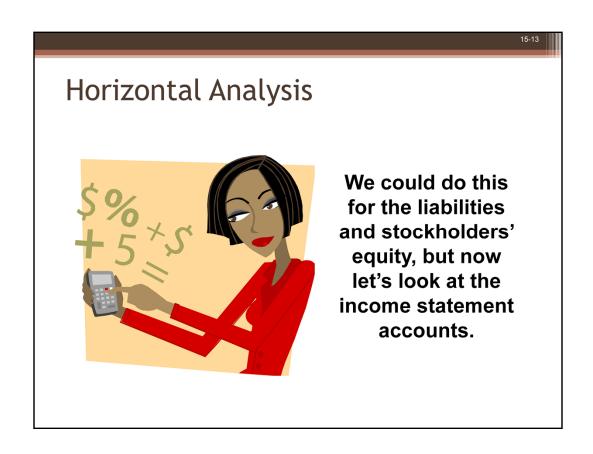
The percentage change in account balances is calculated as dollar change divided by the base year figure times 100 percent.



The dollar and percentage changes in the cash account are computed as shown.

Horizontal Anal				
CLOW	ER CORPOR	ATION		<b>9</b> - <b>8</b> 0
0_0	ative Balance			
	December 31			768
			Increase (D	ecrease
	This Year	Last Year	Amount	%
Assets				
Current assets:				
Cash	\$ 12,000	\$ 23,500	\$ (11,500)	(48.9
Accounts receivable, net	60,000	40,000	20,000	50.0
Inventory	80,000	100,000	(20,000)	(20.0
Prepaid expenses	3,000	1,200	1,800	150.0
Total current assets	155,000	164,700	(9,700)	(5.9
Property and equipment:				
Land	40,000	40,000	-	0.0
Buildings and equipment, net	120,000	85,000	35,000	41.2
Total property and equipment	160,000	125,000	35,000	28.0
Total assets	\$ 315,000		\$ 25,300	8.7

The dollar and percentage changes for the remaining asset accounts are as shown. Can you calculate these numbers?



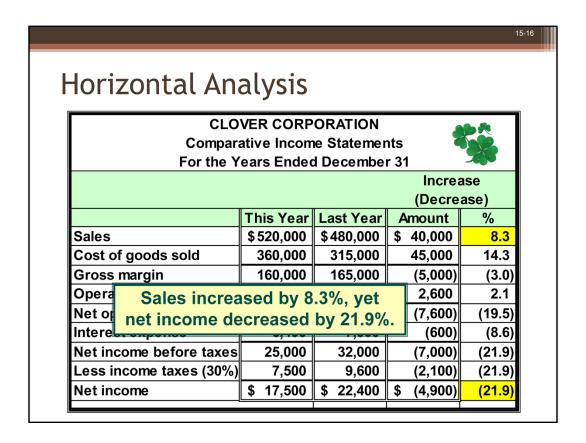
We could do this for the liabilities and stockholders' equity, but instead, let's look at the income statement.

	alysis			
Compara		PORATION ne Statemer d December		
			Increa (Decre	
	This Year	Last Year	Amount	%
Sales	\$520,000	\$480,000		
Cost of goods sold	360,000	315,000		
Gross margin	160,000	165,000		
Operating expenses	128,600	126,000		
Net operating income	31,400	39,000		
Interest expense	6,400	7,000		
Net income before taxes	25,000	32,000		
Less income taxes (30%)	7,500	9,600		
Net income	\$ 17,500	\$ 22,400		

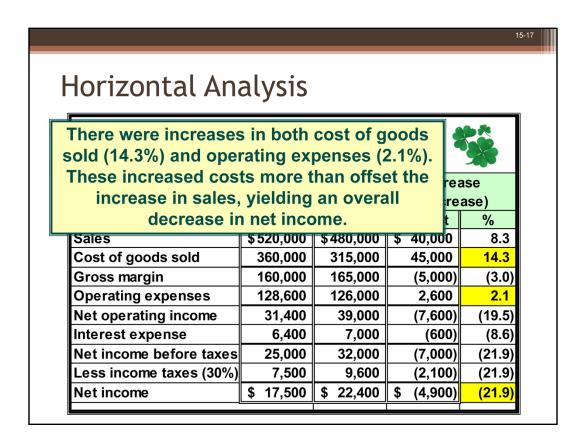
Assume Clover has the comparative income statement amounts as shown.

	alysis			
Compar	VER CORP ative Incom	ne Statemer		<b>1</b>
			Increa (Decre	
	This Year	Last Year	Amount	%
Sales	\$520,000	\$480,000	\$ 40,000	8.3
Cost of goods sold	360,000	315,000	45,000	14.3
Gross margin	160,000	165,000	(5,000)	(3.0
Operating expenses	128,600	126,000	2,600	2.1
Net operating income	31,400	39,000	(7,600)	(19.5
Interest expense	6,400	7,000	(600)	(8.6
Net income before taxes	25,000	32,000	(7,000)	(21.9
Less income taxes (30%)	7,500	9,600	(2,100)	(21.9
Net income	\$ 17,500	\$ 22,400	\$ (4,900)	(21.9

The dollar and percentage changes for each account are as shown.



Sales increased by 8.3%, yet net income decreased by 21.9%.



There were increases in cost of goods sold and operating expenses that offset the increase in sales. These increased costs more than offset the increase in sales, yielding an overall decrease in net income.