

MINOR IN REAL ESTATE AND LAND USE



SACRAMENTO STATE
Redefine the Possible

In Workflow

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Approval Path

1. Thu, 14 Nov 2019 21:30:55 GMT
Marty Wilson (mcwilson): Rollback to Initiator
2. Wed, 01 Apr 2020 19:31:27 GMT
Jai Joon Lee (jlee): Approved for CBA College Committee Chair
3. Fri, 05 Jun 2020 02:09:10 GMT
Andrey Mikhailitchenko (mikhaili): Approved for CBA Dean

History

1. May 1, 2018 by clmig-jwehrheim

Date Submitted: Thu, 27 Feb 2020 21:17:53 GMT

Viewing: Minor in Real Estate and Land Use

Last approved: Tue, 01 May 2018 21:02:27 GMT

Last edit: Thu, 27 Feb 2020 21:17:52 GMT

Changes proposed by: Hao Lin (102088972)

Academic Group: (College)

Business Administration

Academic Organization: (Department)

Business Administration

Catalog Year Effective:

2020-2021 Catalog

Individual(s) primarily responsible for drafting the proposed degree major program:

Name (First Last)	Email	Phone 999-999-9999
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Type of Program Proposal:

Minor

Program Change Type:

Substantive

Title of the Program:

Minor in Real Estate and Land Use

Designation: (degree terminology)

Minor

Briefly describe the program proposal (new or change) and provide a justification:

This proposal is intended to simplify and streamline the Real Estate and Land Use minor requirements and to update the curriculum based on extensive feedback from professionals in the real estate industry, which faculty collected both in formal meetings and informal discussions. Two changes to the minor are proposed here.

1. Change the name from "Minor in Real Estate and Land Use Affairs" to "Real Estate and Land Use". The reason is that "affairs" is unnecessary – no meaning is lost when "affairs" is removed from the name.
2. Change program requirements in terms of required courses and electives. The main reason for this change is that FIN 141 (Managerial Real Estate Law), which is currently required for the minor is not offered at Sacramento State. This course is a highly specialized course that most real estate practitioners do not require. It has not been offered in at least 10 years. In addition, This makes it very difficult for students to enroll in the minor. The proposed changes to program requirements are:
 - Add FIN 149 (Current Topics in Real Estate) to the "select 3 of the following" requirements list
 - Add the newly created FIN 144 (Real Estate Market Analysis) to the "select 3 of the following" requirements list
 - Add the newly created FIN 145 (Real Estate Development and Land Use) to the "select one of the following" list
 - Move FIN 141 (Managerial Real Estate Law) to the "select one of the following" list
 - Add FIN 137 (Financial Markets and Institutions) to the "select one of the following" list – This course is relevant to those working in various real estate fields
 - Remove MIS 173 (Microcomputers for Managers) from the "select one of the following" list – this course is no longer offered.

Objectives of the degree program:

The minor in Real Estate and Land Use is designed to provide students in other fields with the opportunity to broaden their undergraduate education and to acquire specialized skills useful in a wide range of job opportunities in the real estate industry.

University Learning Goals**Undergraduate Learning Goals:**

Competence in the disciplines
 Knowledge of human cultures and the physical and natural world
 Integrative learning
 Intellectual and practical skills

Will this program be required as part of a teaching credential program, a single subject, or multiple subject waiver program (e.g., Liberal Studies, Biology) or other school personnel preparation program (e.g., School of Nursing)?

No

Catalog Description:

Units required for the Minor: 15, of which at least nine upper division units must be taken in residence.

Program Description

The minor in Real Estate and Land Use is designed to provide students in other fields with the opportunity to broaden their undergraduate education and to acquire specialized skills useful in a wide range of job opportunities in the real estate industry.

As defined by policy <http://www.csus.edu/umannual/acadaff/fsm00010.htm>, a change in units constitutes a substantive change to the program. If your changes constitute a substantive change, please refer back to the 'Program Change Type' field above to ensure that 'Substantive' is selected.

Program Requirements: (If new courses are being created as part of a new program, it will be useful to propose courses first.)

Program Requirements

Code	Title	Units
FIN 19	Real Estate Principles	3
Select three of the following:		9
FIN 142	Real Estate Finance	
FIN 143	Real Estate Investment	
FIN 144	Course FIN 144 Not Found	
FIN 149	Current Topics in Real Estate	

Select one of the following:

3

Legal Aspects of Real Estate (offered at Community College)	
Real Estate Appraisal (offered at Community College)	
Real Estate Economics (offered at Community College)	
Real Property Management (offered at Community College)	
CM 10	The Construction Industry
ENGR 140	Engineering Economics
BUS 162	Project Management
ENTR 187	Entrepreneurship
HROB 151	Management of Human Resources
HROB 155	Conflict Management and Negotiation
MGMT 117	Business, Ethics and Society✎
MIS 183	Business Intelligence Applications
FIN 137	Financial Institutions and Markets
FIN 138	Principles of Risk Management and Insurance
FIN 141	Managerial Real Estate Law
FIN 142	Real Estate Finance ¹
FIN 143	Real Estate Investment ¹
FIN 144	Course FIN 144 Not Found ¹
FIN 145	Course FIN 145 Not Found
FIN 149	Current Topics in Real Estate ¹

Total Units

15

¹ If not taken previously can be taken as an elective.

Fiscal Impact to Change an Existing Program

Indicate programmatic or fiscal impact which this change will have on other academic units' programs, and describe the consultation that has occurred with affected units:

This change does not have a fiscal impact on other academic units' programs

Provide a fiscal analysis of the proposed changes:

The proposed changes include changing the minor requirements among existing courses and two newly created courses. These two new courses will be offered by the College of Business Administration

How will the above changes be accommodated within the department/College existing fiscal resources?

The required and elective courses for the minor will be offered by the College of Business Administration primarily for students in the Finance concentration. So these courses would be offered regardless of the changes to the minor.

Will the proposed changes require additional resources?

No

What additional space, equipment, operating expenses, library, computer, or media resources, clerical/technical support, or other resources will be needed?

No additional resources will be needed

Please attach any additional files not requested above:

RELU minor revision Dec 2019.docx

Reviewer Comments:

Marty Wilson (mcwilson) (Thu, 14 Nov 2019 21:30:55 GMT):Rollback: editing

Key: 83