



2. CSU SYSTEMWIDE & SACRAMENTO STATE MULTI-YEAR SUMMARIES

CSU SYSTEMWIDE ENROLLMENT & OPERATING FUND Highlights

CSU Enrollment Growth

2016-17

- Target FTES increased to 361,644 Resident FTES (+1.5 percent).

2017-18

- Target FTES increased to 364,131 Resident FTES (+0.7 percent).

2018-19

- Target FTES remains at 364,131 Resident FTES (no change).

2019-20

- Target FTES increased to 374,131 Resident FTES (+2.7 percent).

2020-21

- Target FTES remains at 374,131 Resident FTES (no change).

2021-22

- Target FTES increased to 374,246 Resident FTES (+.031 percent).
Resident enrollment targets for 2021-22 remain unchanged from 2020-21, apart from an additional 115 FTES for Stanislaus' Stockton center.

CSU State Budget Adjustments

2017-18

- General Fund increase of \$179 million.

2018-19

- General Fund increase of \$197.2 million.

2019-20

- General Fund increase of \$332.9 million.

2020-21

- General Fund reduction of \$299 million.

2021-22

- General Fund increase of \$550.2 million.

CSU SYSTEMWIDE ENROLLMENT & OPERATING FUND Highlights

CSU Student Fees

2017-18

- State Tuition Fees increases
 - Undergraduates:
 - 6.1+ units: \$135/semester and \$90/quarter
 - 0-6 units: \$78/semester and \$52/quarter
 - Credential:
 - 6.1+ units: \$156/semester and \$104/quarter
 - 0-6 units: \$90/semester and \$60/quarter
 - Graduate and Post Baccalaureate:
 - 6.1+ units: \$219/semester and \$146/quarter
 - 0-6 units: \$129/semester and \$86/quarter
- Education Doctorate Fee increase:
 - \$360/semester and \$240/quarter
- Doctor of Nursing Practice Fee increase:
 - \$465/semester
- Physical Therapy Doctorate Fee increase:
 - \$524/semester
- Graduate Business Professional Fee increase:
 - \$16/semester and \$11/quarter
- Non-Resident Students Fee increase:
 - \$24/semester unit and \$16/quarter unit

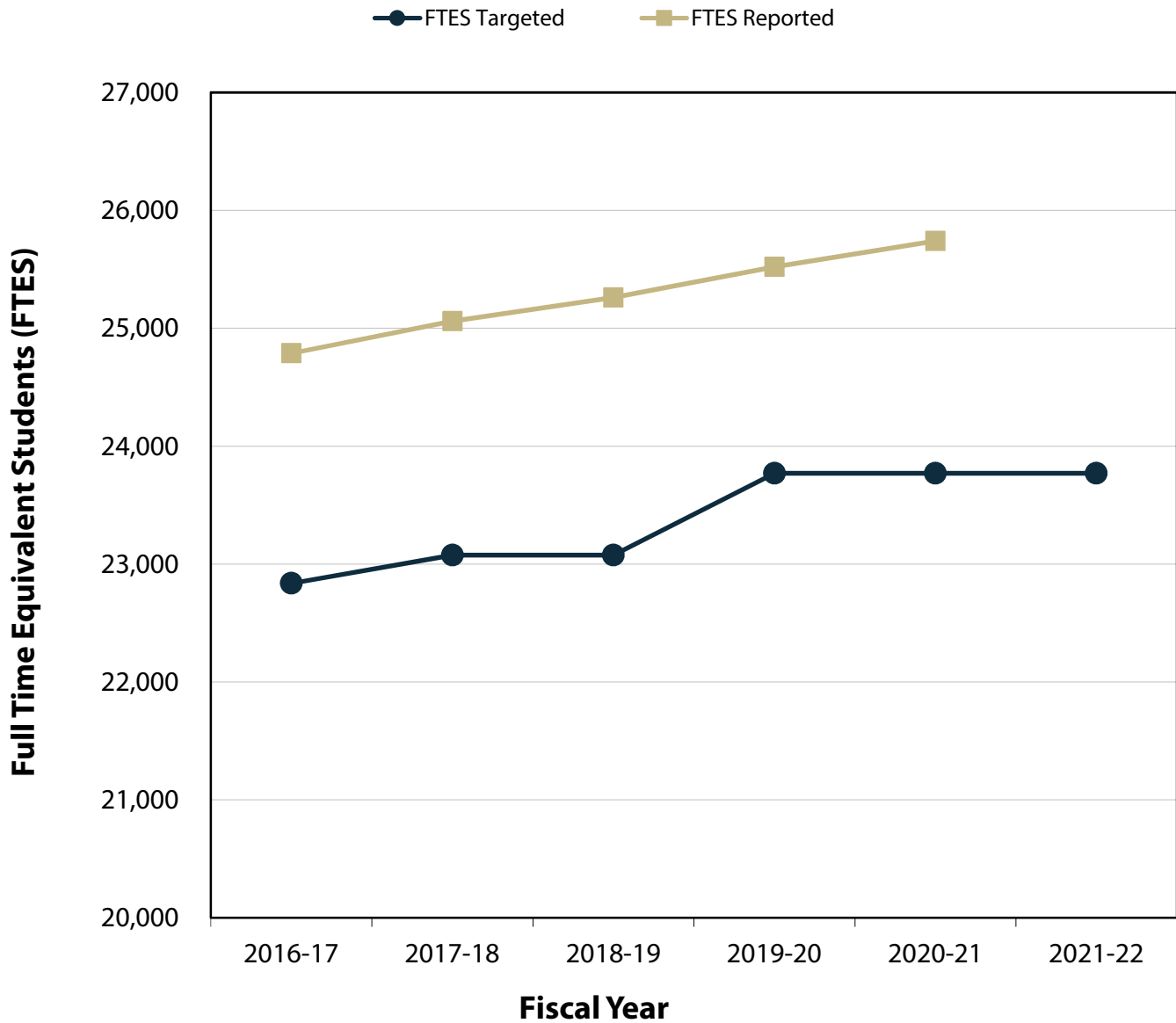
2018-19

- No increases to State Tuition Fees, Doctorate Fees or Graduate Business Professional Fee.
- New Doctor of Audiology program beginning in 2018-2019.

2019-20 thru 2021-22

- No increases to State Tuition Fees, Doctorate Fees or Graduate Business Professional Fee.

SACRAMENTO STATE ENROLLMENT COMPARISON (Paying Resident Fees)



SACRAMENTO STATE ENROLLMENT FIGURES BY FISCAL YEAR
Paying Resident Fees

Fiscal Year	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
FTES Targeted	22,837	23,077	23,077	23,771	23,771	23,771
FTES Reported	24,788	25,061	25,260	25,522	25,740	

Source: CSU College Year Reports (Table 22) for Full-Time Equivalent Students (FTES) Grand Totals - Residents Only
2021-22 FTES target remains the same as prior year. The annualized FTES will not be reported until after the Fiscal Year closes.

SACRAMENTO STATE

ENROLLMENT & OPERATING FUND

Highlights

Sacramento State Enrollment Growth

2016-17

- Target FTES increased to 22,837 for Resident FTES for a growth of 1.46 percent.
- Enrollment growth funding of \$1,696,000 was received for the General Operating Fund. The campus budgeted above the targeted FTES by 0.6 percent for a total of 22,972 Resident FTES.

2017-18

- Target FTES increased to 23,077 for Resident FTES for a growth of 1.0 percent.
- Enrollment growth funding of \$2,946,000 was received for the General Operating Fund.

2018-19

- Target FTES remained the same at 23,077 for Resident FTES resulting in no change to enrollment growth funding for the General Operating Fund.

2019-20

- Target FTES increased to 23,771 for Resident FTES for a growth of 2.91 percent.
- Enrollment growth funding of \$7,857,000 was received for the General Operating Fund.
- Average Unit Load (AUL) funding of \$1,171,000 was received for the General Operation Fund.

2020-21

- Target FTES remained the same at 23,771 for Resident FTES resulting in no change to enrollment growth funding for the General Operating Fund.

2021-22

- Target FTES remained the same at 23,771 for Resident FTES resulting in no change to enrollment growth funding for the General Operating Fund.

SACRAMENTO STATE

ENROLLMENT & OPERATING FUND

Highlights

Sacramento State Budget Adjustments

2016-17

- General Fund increase of \$12,264,700.
- Funding received for employee compensation, benefits, student success and completion initiatives and enrollment growth.

2017-18

- General Fund increase of \$12,255,000.
- Funding received for employee compensation, benefits, and enrollment growth.

2018-19

- General Fund increase of \$14,105,200.
- Funding received for employee compensation, benefits, student success and completion initiatives and enrollment growth.

2019-20

- General Fund increase of \$21,712,700.
- Funding received for employee compensation, benefits, student success and completion initiatives and enrollment growth.

2020-21

- General Fund decrease of \$ (17,806,137).

2021-22

- General Fund increase of \$16,936,000.
- Includes \$11,000,000 restoration from prior year budget cuts.

SACRAMENTO STATE

ENROLLMENT & OPERATING FUND

Highlights

Sacramento State Student Fees

2016-17

No increases to State Tuition Fees, Doctorate Fees or Graduate Business Professional Fee.

2017-18

State Tuition Fees increases

- Undergraduates
 - 6.1+ units: \$135/semester
 - 0-6 units: \$78/semester

- Credential
 - 6.1+ units: \$156/semester
 - 0-6 units: \$90/semester

- Graduate and post baccalaureate
 - 6.1+ units: \$219/semester
 - 0-6 units: \$129/semester

- Education Doctorate Fee increase
 - \$360/semester

- Physical Therapy Doctorate Fee increase
 - \$524/semester

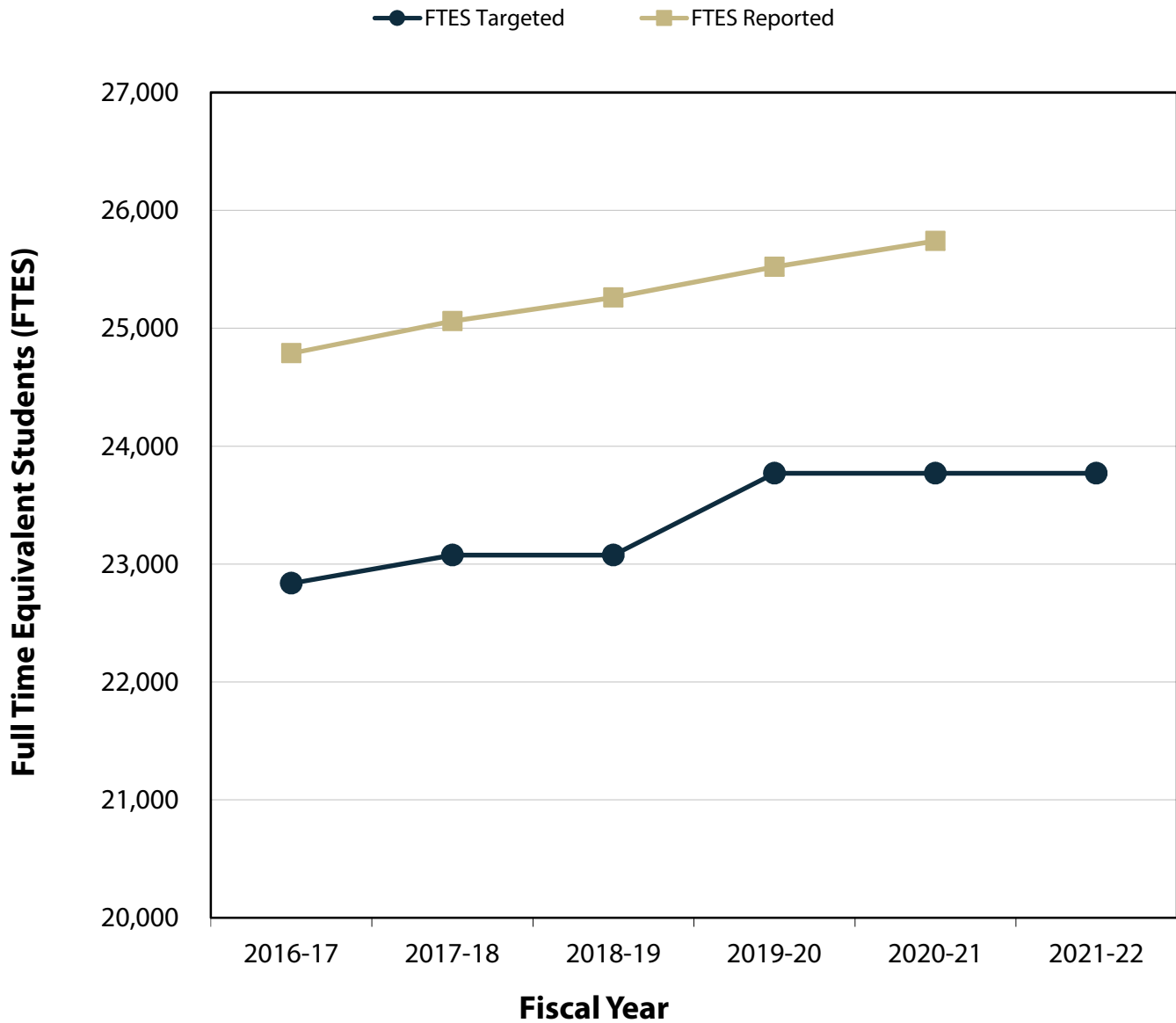
- Graduate Business Professional Fee increase
 - \$16/semester unit

- Non-Resident Students Fee increase
 - \$24/semester unit

2018-19 thru 2021-22

No increases to State Tuition Fees, Doctorate Fees or Graduate Business Professional Fee.

SACRAMENTO STATE ENROLLMENT COMPARISON (Paying Resident Fees)



SACRAMENTO STATE ENROLLMENT FIGURES BY FISCAL YEAR
Paying Resident Fees

Fiscal Year	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
FTES Targeted	22,837	23,077	23,077	23,771	23,771	23,771
FTES Reported	24,788	25,061	25,260	25,522	25,740	

Source: CSU College Year Reports (Table 22) for Full-Time Equivalent Students (FTES) Grand Totals - Residents Only
2021-22 FTES target remains the same as prior year. The annualized FTES will not be reported until after the Fiscal Year closes.

SACRAMENTO STATE

GENERAL OPERATING FUND SUMMARY

Fiscal Years 2017-18 through 2021-22

	Initial Campus Budget Estimates				
	2017-18	2018-19	2019-20	2020-21	2021-22
Budgeted FTES**-Resident+Non Resident	23,591	23,576	24,314	24,288	24,337
Budgeted FTES**-Resident Only	23,077	23,077	23,771	23,771	23,771
Sources of Funds					
Base Budget from State Appropriation	143,584,837	155,839,837	169,945,037	191,657,737	181,806,000
Prior Year Adjustments	-	-	-	-	-
Unallocated Reductions	-	-	-	-	-
Education Insights	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000
Basic Needs	-	-	-	-	1,100,000
Mental Health	-	-	-	-	1,100,000
Compensation Adjustments	-	2,649,000	-	-	61,000
CO Adjustment from C4CS	-	2,000	-	-	-
Adjustments-from CO removed from C4CS	-	28,000	-	-	-
Retirement Adjustment	1,993,000	2,127,000	1,219,000	2,126,000	-2,305,000
Retirement Adjustment - C4CS	-	17,000	-	-	-
Net Other Baseline Adjustment	-	-	-	-	-
Adjusted State Appropriation	146,677,837	161,762,837	172,264,037	194,883,737	182,862,000
State Appropriation New Changes					
Tuition Fee Discounts (formerly State Univ Grants)	-	-1,220,800	456,700	950,400	293,000
Financial Aid Set Aside	-	-	-	-	-
Employee Compensation	-	5,888,000	8,559,000	-	60,000
Mandatory Costs (Energy, Natural Gas, Insurance, New Space, Benefits, Deferred Maintenance)	7,706,000	854,000	2,946,000	-	144,000
Employer-Paid Health Premiums	-	-	-	-	1,393,000
Enrollment Increase Funding	2,556,000	-	5,800,000	-	-
Chancellor's Office Initiatives Funding	-	3,761,000	2,732,000	-	9,896,000
AB 1460 Ethnic Studies	-	-	-	-	858,000
Augmentations (Restorations, Additional Funding)	-	-	-	-	-
Revenue Interest Assessment	-	-	-	-	-
Other Reductions (Unallocated)	-	-	-	-10,728,137	10,728,000
Systemwide Priorities	-	-	-	-	-6,436,000
Center for California Studies (Restricted Alloc)	-	-	-	-	4,661,000
Education Insights Center	-	-	-	-	-
Total State Appropriation	156,939,837	171,045,037	192,757,737	185,106,000	204,459,000
Campus Projected Fee Revenues					
State University Fee (SUF) Income	157,000,000	157,500,000	158,530,000	158,530,000	160,530,000
Non-Resident Fees (1)	3,500,000	4,000,000	4,200,000	2,200,000	4,200,000
Application Fees	1,300,000	1,300,000	1,400,000	1,400,000	1,400,000
Other Miscellaneous Revenue	60,000	60,000	60,000	60,000	60,000
Other Revenue (Federal WS, Financial Aid)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Projected Fee Revenues	162,860,000	163,860,000	165,190,000	163,190,000	167,190,000

SACRAMENTO STATE

GENERAL OPERATING FUND SUMMARY

Fiscal Years 2017-18 through 2021-22

	Initial Campus Budget Estimates				
	2017-18	2018-19	2019-20	2020-21	2021-22
Uses of Funds					
Prior Year Baseline Allocation					
Division Baseline Allocations	145,103,753	156,051,592	162,017,080	172,942,794	166,471,772
All University Expenses	23,205,787	24,143,112	25,494,795	27,469,006	27,469,006
Education Insights	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000
Mandatory Costs (Compensation Pool, Benefits, Reserve, Student Grants)	126,792,217	134,536,255	140,295,794	145,952,105	143,241,699
Reserve	-	597,742	597,742	-	-
Strategic Goals, Student Success & Completion Initiatives	838,080	522,604	4,399,626	6,888,626	-
Adjustments:					
Employee Compensation (Salary Increases, Promos, Reclassifications)	10,811,398	10,732,303	9,650,276	6,333,680	1,186,121
Health	-	-	-	-	1,393,000
Early Exit Program (includes both salaries & benefits savings)	-	-	-	-	-4,954,401
Add'l Hires Benefit Costs	-	-	-	-	4,500,000
Baseline Adjustment (Increase in Min. Wage)	-	-	-	-	200,000
Tuition Fee Discounts (State University Grants)	2,946,000	-1,220,800	456,700	950,400	293,000
Changes to All University Expenses (AUE)	937,325	1,351,683	1,264,547	-	869,942
Mandatory Costs (e.g. energy, deferred maintenance, benefits, insurance, new space)	2,183,000	2,998,000	3,965,000	4,508,568	144,000
Reductions	-	-	-	-17,509,402	-
Allocations to Divisions	1,936,003	-	153,732	-	11,000,000
Center for California Studies Adjustments per Budget Act	-	-	-	-	4,661,000
Basic Needs & Mental Health	-	-	-	-	2,200,000
Student Success & Completion Initiatives	-	2,092,546	3,353,000	-	-
2021-22 Budget Call Strategic Imperative Funding	-	-	-	-	5,158,739
Restoration of President's Office PY reduction	-	-	-	-	215,122
Central Baseline Reserves	2,446,274	-	483,321	-	-
Education Insights Center	-	-	-	-	-
Enrollment Growth/New Faculty	500,000	1,000,000	-	-	-
Ongoing funding to Academic Affairs baseline	-	-	-	-	5,500,000
One-Time Funding to Divisions	-	-	-	5,700,000	-
Subtotal:	318,799,837	333,905,037	353,231,613	354,335,777	370,649,000
Federal Work Study, Financial Aid	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Projected Uses of Funds	319,799,837	334,905,037	354,231,613	355,335,776	371,649,000
Projected Surplus/(Deficit)*	-	-	3,716,124	-7,039,776	-

SACRAMENTO STATE

GENERAL OPERATING FUND SUMMARY

Fiscal Years 2017-18 through 2021-22

	Initial Campus Budget Estimates				
	2017-18	2018-19	2019-20	2020-21	2021-22
Budget Balancing Plan					
Permanent Divisional Augmentations	-	-	-	-	-
Strategic Goals, Student Success & Completion Initiatives	-	-	-	-	-
Permanent Budget Reductions	-	-	-	-	-
One-time (Fiscal Year) Augmentations	-	-	-	5,895,851	-
One-Time (Fiscal Year) Reductions	-	-	-	-	-
Total:	-	-	-	5,895,851	-
Fiscal Year Budget Balance (Problem)	-	-	3,716,124	-1,143,925	-
Structural Budget Problem Remaining	-	-	3,716,124	-7,039,776	-

* Any projected surplus/deficit were subsequently distributed to campus divisions

** FTES = Full-Time Equivalent Students

SACRAMENTO STATE

GENERAL OPERATING FUND BUDGET BY FISCAL YEAR

(Excluding Tuition Fee Discounts)

	2017-18	2018-19	2019-20	2020-21	2021-22
Sources of Funds					
State Appropriation	156,939,837	171,045,037	192,757,737	185,106,000	204,459,000
Fees	161,860,000	162,860,000	164,190,000	162,190,000	166,190,000
Total Sources	318,799,837	333,905,037	356,947,737	347,296,000	370,649,000
Less Tuition Fee Discounts (TFD/EOP)	(47,466,850)	(46,246,050)	(46,702,750)	(47,653,150)	(47,946,150)
Total Sources less Tuition Fee Discounts:	271,332,987	287,658,987	310,244,987	299,642,850	322,702,850
Uses of Funds					
Divisional Allocations	154,277,229	163,801,556	169,072,938	166,471,773	186,540,057
Divisional Baseline Changes	1,774,363	(1,784,476)	3,869,856	4,149,754	15,397,420
Restricted Programs	1,100,000	1,100,000	1,100,000	1,100,000	3,300,000
All University Expenses	24,143,112	25,494,795	26,759,342	27,469,006	28,338,948
Benefits	79,414,605	88,153,805	94,513,805	99,940,787	99,562,845
Compensation	7,654,800	5,895,939	6,959,357	6,001,061	300,000
Tuition Fee Discounts (SUG/EOP)	47,466,850	46,246,050	46,702,750	47,653,150	47,946,150
Strategic Goals, Student Success & Completion Initiatives	522,604	4,399,626	6,888,626	0	5,158,739
Reserves	0	0	1,081,063	0	0
Total Uses	316,353,563	333,307,295	356,947,737	352,785,531	386,544,159
Less Tuition Fee Discounts (TFD/EOP)	(47,466,850)	(46,246,050)	(46,702,750)	(47,653,150)	(47,946,150)
Total Uses less Tuition Fee Discounts	268,886,713	287,061,245	310,244,987	305,132,381	338,598,009
Net Income (Deficit)	2,446,274	597,742	0	(5,489,531)	(15,895,159)

Does not include Federal Work Study amounts, as it is a pass-through entry.

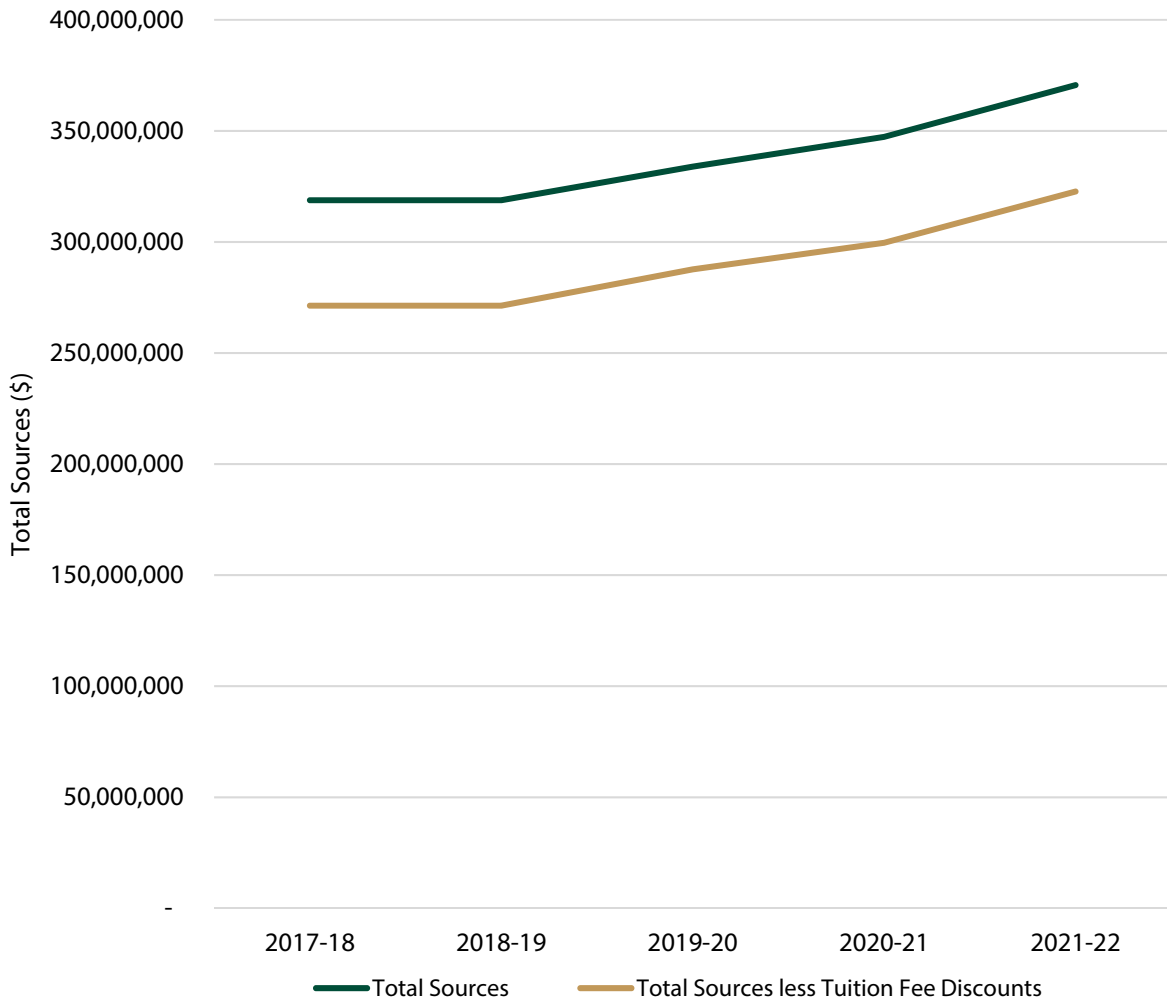
For this presentation, the Tuition Fee Discounts (TFD) are excluded from the total sources and uses. Over the years, one-third of the State Appropriation and/or Student Tuition Fee increases have been carved out and set aside for financial aid which goes to financially needy students. The Extended Opportunity Program (EOP) grant is a fixed amount of \$683,150 per year which is also used to support financially needy students. These permanent funds are to be used for the sole purpose of providing tuition fee discounts to these students and cannot be used for any other purpose. They are essentially a "pass-through" entry; therefore, these expenses cannot be reduced as a means to balance the budget. Reductions must be found elsewhere.

SACRAMENTO STATE

GENERAL OPERATING FUND BUDGET

Sources of Funds Comparison (Two Ways)

Total Sources (Before & After Tuition Fee Discounts)



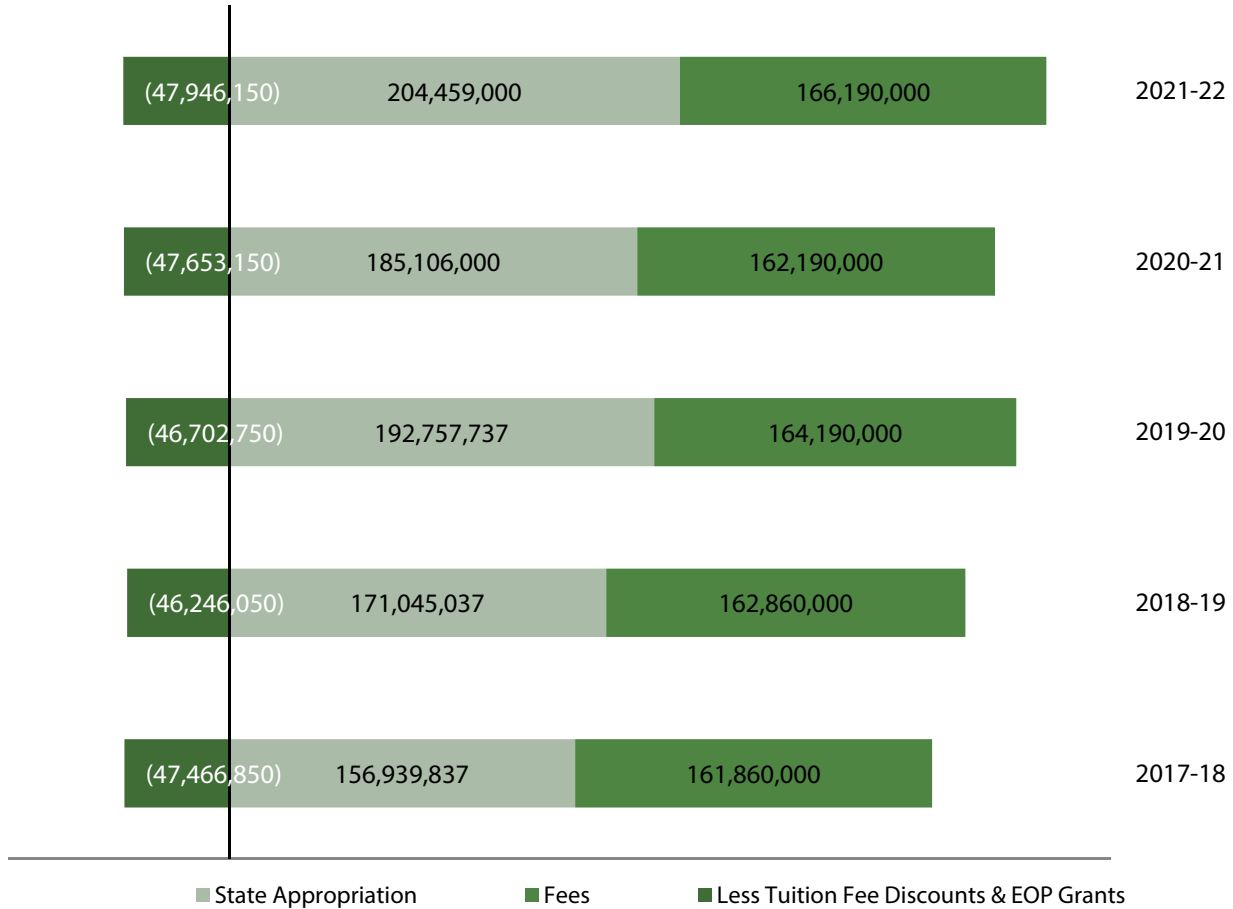
Fiscal Year	2017-18	2018-19	2019-20	2020-21	2021-22
Total Sources	318,799,837	318,799,837	333,905,037	347,296,000	370,649,000
Total Sources less Tuition Fee Discounts	271,332,987	271,332,987	287,658,987	299,642,850	322,702,850

Tuition Fee Discounts represent the one-third of revenue from student fee increases that is set aside to support financially needy students. It also includes Extended Opportunity Program grants of \$683,150 per fiscal year which are also earmarked for financially needy students.

SACRAMENTO STATE

GENERAL OPERATING FUND BUDGET

Sources by Fiscal Year



Fiscal Year	2017-18	2018-19	2019-20	2020-21	2021-22
State Appropriation	156,939,837	171,045,037	192,757,737	185,106,000	204,459,000
Fees	161,860,000	162,860,000	164,190,000	162,190,000	166,190,000
Less Tuition Fee Discounts & EOP Grants	(47,466,850)	(46,246,050)	(46,702,750)	(47,653,150)	(47,946,150)
Total Sources	271,332,987	287,658,987	310,244,987	299,642,850	322,702,850

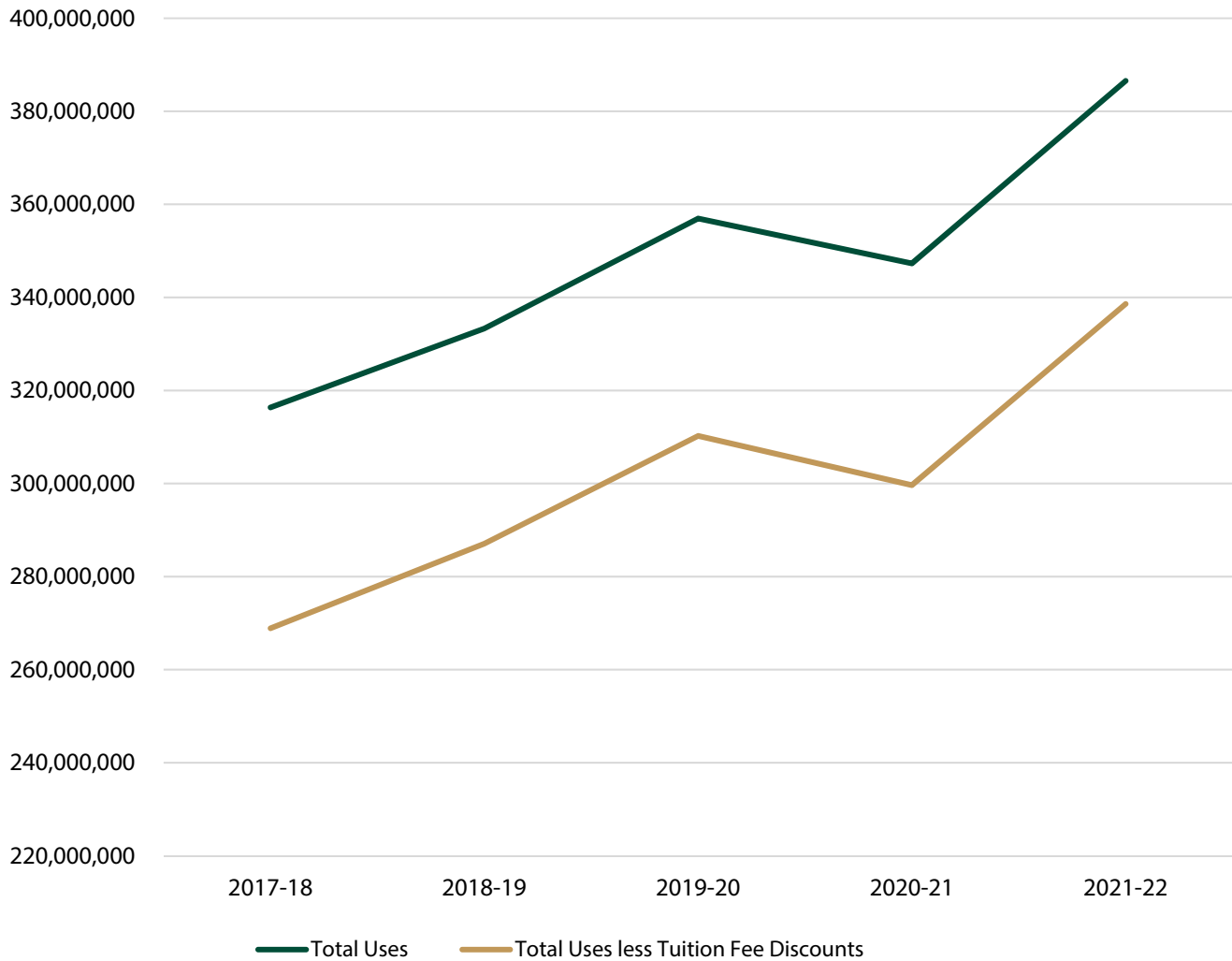
The portion of funds associated with the Tuition Fee Discount (TFD) is deducted from overall total to illustrate the portion of the total sources that are designated for this purpose. Over the years, one-third of the State Appropriation and/or Student Tuition Fee increases have been carved out and set aside for financial aid which goes to financially needy students. These permanent funds are to be used for the sole purpose of providing tuition fee discounts to these students and cannot be used for anything else. Therefore, these expenses are not subject to campus reductions and budget balancing measures must be found elsewhere. Additionally, the Extended Opportunity Program (EOP) grant is a fixed amount of \$683,150 per year which is designated for financially needy students.

SACRAMENTO STATE

GENERAL OPERATING FUND BUDGET

Uses of Funds Comparison (Two Ways)

Total Uses (Before & After Tuition Fee Discounts)



Fiscal Year	2017-18	2018-19	2019-20	2020-21	2021-22
Total Uses	316,353,563	333,307,295	356,947,737	347,296,000	386,544,159
Total Uses less Tuition Fee Discounts	268,886,713	287,061,245	310,244,987	299,642,850	338,598,009

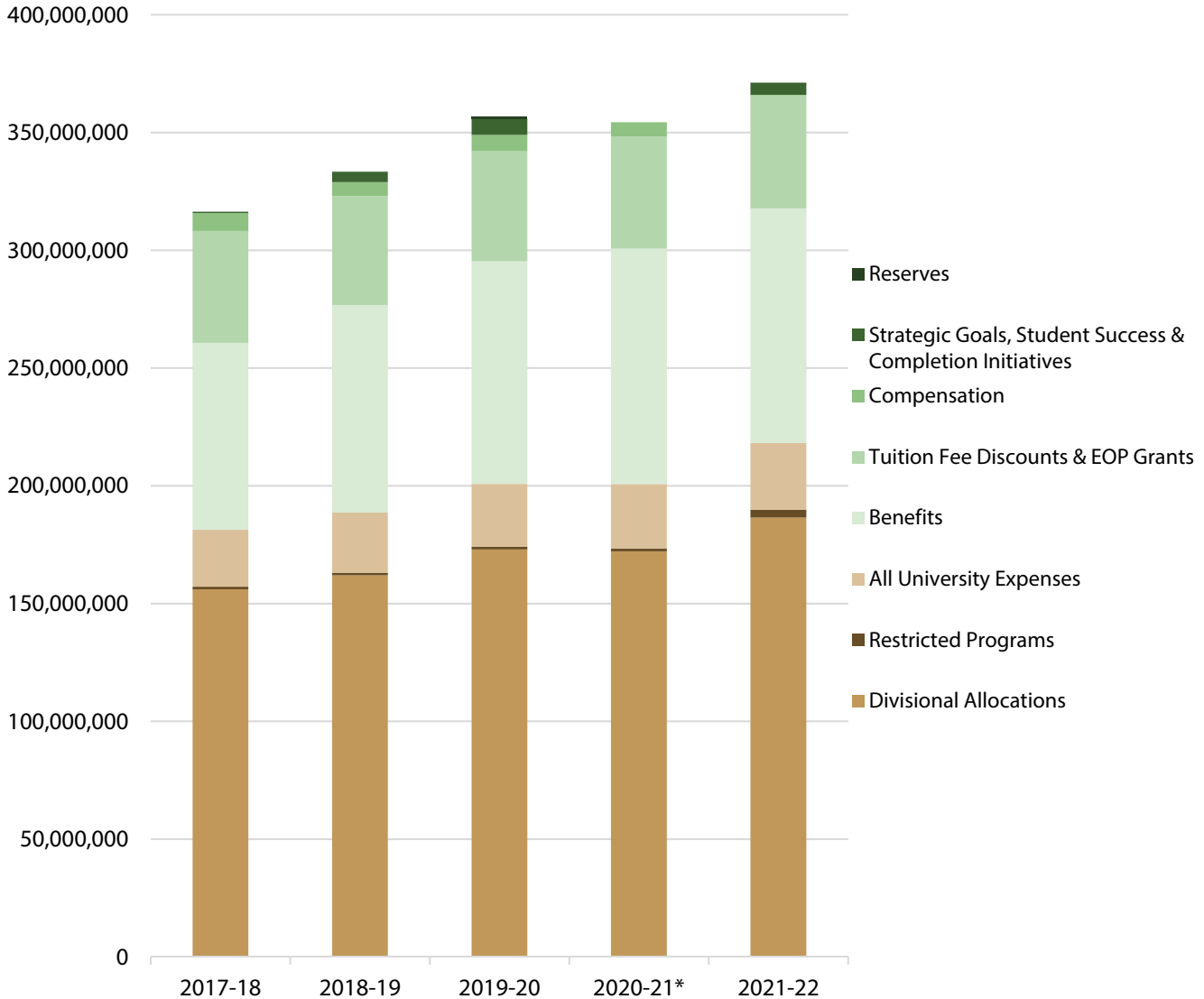
Tuition Fee Discounts represent the one-third of revenue from student fee increases or state appropriation that is set aside to support financially needy students.

It also includes Extended Opportunity Program grants of \$683,150 per fiscal year which are also earmarked for financially needy students. These funds are specifically earmarked for assisting these students and cannot be reduced to balance the budget or be used for other purposes.

SACRAMENTO STATE

GENERAL OPERATING FUND BUDGET

Uses by Fiscal Year



Fiscal Year	2017-18	2018-19	2019-20	2020-21*	2021-22
Divisional Allocations	156,051,592	162,017,080	172,942,794	172,171,773	186,540,057
Restricted Programs	1,100,000	1,100,000	1,100,000	1,100,000	3,300,000
All University Expenses	24,143,112	25,494,795	26,759,342	27,469,006	28,338,948
Benefits	79,414,605	88,153,805	94,513,805	99,940,787	99,562,845
Tuition Fee Discounts & EOP Grants	47,466,850	46,246,050	46,702,750	47,653,150	47,946,150
Compensation	7,654,800	5,895,939	6,959,357	6,001,061	300,000
Strategic Goals, Student Success & Completion Initiatives	522,604	4,399,626	6,888,626	-	5,158,739
Reserves	-	-	1,081,063	-	-
Total Uses	316,353,563	333,307,295	356,947,737	354,335,777	371,146,739

*Divisional allocation for 2020-21 includes one-time funding of \$5.5M for Academic Affairs and \$200K for Administration and Business Affairs.

SACRAMENTO STATE

GENERAL OPERATING FUND BUDGET

Uses By Fiscal Year (with Exclusions*)



Fiscal Year	2017-18	2018-19	2019-20	2020-21**	2021-22
Divisional Allocations	156,051,592	162,017,080	172,942,794	172,171,773	186,540,057
Restricted Programs	1,100,000	1,100,000	1,100,000	1,100,000	3,300,000
All University Expenses	24,143,112	25,494,795	26,759,342	27,469,006	28,338,948
Benefits	79,414,605	88,153,805	94,513,805	99,940,787	99,562,845
Compensation	7,654,800	5,895,939	6,959,357	6,001,061	300,000
Strategic Goals, Student Success & Completion Initiatives	522,604	4,399,626	6,888,626	-	5,158,739
Reserves	-	-	1,081,063	-	-
Total Uses	268,886,713	287,061,245	310,244,987	306,682,627	323,200,589

Over the years, one-third of the State Appropriation and/or Student Tuition Fee increases have been carved out and set aside for financial aid which goes to financially needy students. These permanent funds are to be used for the sole purpose of providing Tuition Fee Discounts to these students; therefore, these expenses are not subject to campus reductions and any budget balancing solutions must be found elsewhere. The Extended Opportunity Program (EOP) grant is a fixed amount of \$683,150 per year for financially needy students.

*Excludes Tuition Fee Discounts & EOP Grant. Also excludes Federal Work Study revenue and expense which are pass-through accounts.

**Divisional allocation for 2020-21 includes one-time funding of \$5.5M for Academic Affairs and \$200K for Administration and Business Affairs.