Leadership begins here.

www.cba.csus.edu/prospectiveMBA
The Greater Sacramento Region is fast becoming a major metropolitan center, and a presence in the global market. The MBA Program at Sacramento State has the mission of preparing effective managers and leaders in organizations. Our MBA graduates are competent at leading, planning, and applying management knowledge in an integrative and interdisciplinary fashion to achieve their organizations’ goals and social responsibilities in changing environments.

Given the many years I have been leading the College of Business Administration, I have been in touch with many Sacramento State MBA alumni and promising MBA students. Their creative ideas, dedication, achievements, and success are what I am proud of. Graduate education has become more and more important in this highly competitive environment. I am confident that you will find the Sacramento State MBA as a wonderful opportunity for you to embark on the next step in your career development.

Sanjay Varshney, Ph.D., CFA
Dean, College of Business Administration

I am glad that you are considering our MBA program for your advanced education needs. As you are exploring your future paths, I encourage you to pursue a Sacramento State MBA for personal fulfillment and career enhancement. Our AACSB accreditation, dedicated faculty and staff, competitive students, community interaction, and efficient cost structure will provide unparallel investment value to you. Grasp the potentially once-a-life-time opportunity and start the rewarding journey with us. I look forward to seeing you in the MBA program! Best Wishes!

Monica Lam, Ph.D., AAT
Associate Dean for Graduate and External Programs
The California State University, Sacramento (Sacramento State), College of Business Administration (CBA) is fully accredited by the Association to Advance Collegiate Schools of Business, AACSB International. The AACSB International is the only agency that the U.S. Department of Education recognizes as having the ability to accredit collegiate business programs. Sacramento State has been accredited by the AACSB International since 1963 at the undergraduate level and since 1970 at the graduate level. Visit the AACSB International website at www.AACSB.edu.

“\nOne thing that really sets Sacramento State apart is the diversity in class. Through my MBA experience at Sacramento State, I have built an extensive network of friends and colleagues that work in different industries and locations. In addition, I have been exposed to a wealth of professors, administrators and alumni with whom I can share experiences and opportunities during my career. With the speaker series organized by the CBA every semester, the opportunity to network is tremendous.

Rekha Srivatsan | Enterprise Business SEO Strategist | Hewlett-Packard

Why Choose a Graduate Business Program at California State University, Sacramento?

1. Fully accredited by AACSB
2. Outstanding faculty
3. Student learning assurance
4. Emphasis on teaching
5. Practical focus
6. Industry involvement
7. Convenience: Evening and online classes
8. Outstanding student support
9. A beautiful and fun campus
10. Affordability

“Earning my graduate degree from Sacramento State was a life changing experience. Companies like Chevron look for hard working individuals with a diverse background. That is what you get from a school like Sacramento State. I built many lasting relationships with a diverse group of experienced professionals and new college grads. Beyond providing an excellent education, the program was very affordable compared to other programs in the area.

Julien Moua | IT Business Analyst | Chevron Corporation"
The Master of Business Administration (MBA) provides a management education that is extensive and broadening while allowing a student to select a field of specialization. The MBA program is designed to help students facilitate professional growth and development for increasing managerial responsibility, and develop competencies in leading, planning, and applying management knowledge in an integrative and interdisciplinary fashion. All of the MBA courses are offered in the evenings for the convenience of working professionals.

CURRICULUM
The graduate programs in Business Administration require 33 to 54 semester units of graduate study beyond the baccalaureate degree, depending upon the extent of the student’s prior academic preparation and professional experience in Business Administration. Each student must satisfy Prerequisites, Foundation Courses, and Program Requirements. For a list of complete MBA course descriptions please visit the university catalog.

Why should I pursue an MBA?
*It's simple.* Today’s marketplace is competitive and regardless of your chosen profession, a graduate business degree will provide you with the knowledge and skills needed to advance professionally. In this environment you will learn essential business skills in areas such as finance, accounting, marketing, law, management and more. The networking and self-actualization you will obtain will allow you to work more effectively with your colleagues, clients, and external constituents. Obtaining a MBA from Sacramento State will add value to your professional portfolio through life-long learning.

MBA PREREQUISITES, FOUNDATION COURSES, AND CURRICULUM REQUIREMENTS
Please see the brochure insert or our website at [www.cba.csus.edu/prospectiveMBA](http://www.cba.csus.edu/prospectiveMBA) for information on the MBA program curriculum.
MINIMUM ADMISSION CRITERIA FOR THE MBA PROGRAM

1. Index 1* of 1050 or Index 2** of 1100, and
2. GMAT Total score of 500, and
3. GMAT Quantitative percentile of 30, and
4. GMAT Verbal percentile of 30, and
5. 2.50 Overall Undergraduate GPA.

*Index #1 - (GPA x 200) + GMAT total score. An index of 1050 is required using the overall undergraduate GPA.

**Index #2 - (GPA x 200) + GMAT total score. An index of 1100 is required using the last 60 semester units (last 90 quarter units) undergraduate GPA.

Example: [3.0 GPA x 200] + 500 GMAT total score = 1100

The average GMAT score for admitted applicants is: Total score 585
The average GPA for admitted applicants is: 3.2 GPA

Note: We reserve the right to admit fewer applicants than those meeting the minimum criteria.

INTERNATIONAL STUDENTS

The University requires a minimum TOEFL score of 550, (paper based), 80 (internet based), or 213 (computer based).

SPECIAL ADMISSION

Applicants not meeting all the admission criteria may be admitted to the program based on evidence of potential success in the program provided by the applicant. Such evidence may include but is not limited to: the applicant’s maturity, motivation, employment history, managerial potential, letters of recommendation, personal statement, community activities, and other accomplishments that support the applicant’s potential to successfully complete the program. An applicant so considered and recommended for admission may be approved by the Dean or Dean’s designee.

MBA APPLICATION PROCEDURES AND DEADLINES

Application Filing Deadlines: Please visit our website for current deadlines www.cba.csus.edu/prospectiveMBA

I wouldn’t be where I am today without the network of friends and classmates that I gained through the Sacramento State MBA program. Throughout the entire program we studied and worked together on projects, and we really got to see each other in action. These experiences proved to each other, and ourselves, that we had what it takes to succeed, and made the bonds we formed even stronger. That network has opened doors to opportunities that we never would have known existed, and will continue to do so throughout our careers.

Max Buser | System Engineer | Intel Corporation
Please note you must submit documents to two different offices listed in (A) and (B) below. This checklist and links to required forms can be found on our website at www.cba.csus.edu/prospectiveMBA

(A) To the College of Business Administration Graduate Business Advising Center, submit the following:

1. One Set of Official Transcripts from all colleges and universities attended (even if it was only one course)**
2. Graduate Management Admission Test (GMAT) Scores via email to cba-gbac@saclink.csus.edu
3. Recommendation Form Waiver via email to cba-gbac@saclink.csus.edu
4. Two Recommendation Forms via email to cba-gbac@saclink.csus.edu
5. Current Resume via email to cba-gbac@saclink.csus.edu

Mail Official Transcripts ONLY to the following address:

Graduate Business Advising Center (GBAC)
College of Business Administration, Tahoe Hall, Room 1037
Sacramento State, 6000 J Street, Sacramento, CA 95819-6088
Phone: (916) 278-6772 | Email: cba-gbac@saclink.csus.edu

(B) To the Sacramento State Office of Graduate Studies, submit the following by the Application Filing Deadline:

1. On-line CSU Graduate Application
   www.csumentor.edu/admissionapp/grad_apply.asp
2. Application Fee (paid on-line when you file your application)
3. Mail one Set of Official Transcripts from all colleges and universities attended (even if it was only one course) to the following address:**

   Office of Graduate Studies | Sacramento State
   River Front Center, Room 215
   6000 J Street, Sacramento, CA 95819-6112
   Phone: (916) 278-6470 | Email: gradctr@csus.edu

**If you are a Sacramento State alumni, you need to only submit transcripts not previously submitted to the university.

Please Note: Applications are not considered complete and will not be reviewed unless all required documents including GMAT scores and Official Transcripts have been received.

INTERNATIONAL STUDENTS

All materials, inclusive of TOEFL, IELTS or PTE scores, must be turned in to the International Admissions Office. To ensure consideration, international students should submit their material to the International Admissions Office one month prior to the CBA application deadlines. For an application and details contact:

Global Education Office | Sacramento State
International Admissions, 6000 J Street, Sacramento, CA 95819-6012
Phone: (916) 278-7772 | E-mail: intlinfo@csus.edu
www.csus.edu/oge/international-admissions/Intlwelcome.html
BUSINESS STUDENT SERVICES

The College of Business Administration is committed to your success. We offer a wide range of student services and programs designed to help both undergraduate and graduate students achieve success.

We offer full-service academic advising centers, and a tutoring and study center. If you want real world business experience, we offer an internship and cooperative education program and the online Business Job Board where over 500 employers post job opportunities for business students.

The MBA assistantship program offers research, teaching, and administration related employment opportunities to MBA students. We also offer free career workshops and individual career counseling to prepare students for the job market. Our CBA Corporate Associate Program partners with companies for recruitment and professional activities.

We recognize our extraordinary students with annual outstanding student awards. We offer scholarships each year and invite membership to Beta Gamma Sigma, the prestigious honor society for business students.

We communicate with you on a regular basis through our BizList and we also establish connections with our newest students through our Business Student Ambassador Program.

We work together with business student clubs and collaborate with the business community to provide excellent networking opportunities for business students. The MBA Networking Association organizes events on a regular basis to provide opportunities for students to interact with community leaders, business professionals, employers, fellow students, and faculty members.

The MBA program at Sacramento State offers a perfect combination of in-depth management knowledge and advanced technical skills – a necessity for today’s managers to succeed. Students benefit from experienced faculty who are keen to bring the state-of-the-art knowledge into their classroom teaching, and dedicated staff who are determined to provide the best service. The program opens up the opportunity for our graduates to advance their careers in organizations within the Sacramento region and beyond.

Hao Lin | Assistant Professor of Finance | College of Business Administration, Sacramento State

How long does it take to complete an MBA at Sacramento State?

On average, depending on a student’s educational background, it takes students between 2-4 years to complete the MBA Program at Sacramento State. However, students have up to 7 years to complete the degree requirements if they choose to do the program on a part-time basis.
FINANCIAL AID INFORMATION
It is recommended that you start the financial aid process as early as possible. Before you are admitted, you can fill out the Free Application for Federal Student Aid (FAFSA). File the FAFSA ASAP even if you are undecided whether you need financial aid. If you would like information regarding financial aid, please visit the Sacramento State Financial Aid Office website at: https://webapps1.csus.edu/aid_general/default.asp

FOR MORE INFORMATION
Please see the brochure insert or our website at www.cba.csus.edu/prospectiveMBA for details about the MBA Program costs.

What is career placement like?
Our Career Center offers valuable resources for exploring your career options. The Career Center helps students develop a career vision and build a strong foundation for continuous career and life management. For additional information, please visit the Career Center website at www.csus.edu/careercenter. Our CBA Corporate Associate Program partners with companies for recruitment and professional activities.

“Being an international student, within two years, I have gained rich experience about the plethora of business models present in US and businesses worldwide. The biggest attraction to join CSU, Sacramento was its reputed business school among other well-known state universities in the region. The course structure of the MBA program is designed to touch on every aspect of domestic and international business by seeking assistance from case studies from Harvard Business School, MIT, etc.”

Anamika Singh | Technical Advisor | Apple Inc.

Professor LaRocco is a nationally known labor arbitrator and mediator and he frequently brings his real-world experiences into the classroom. Professor LaRocco has always had high expectations of his Graduate students requiring them to engage in extensive research, critical analysis, writing, and to raise their management skills to the highest level.

John LaRocco | Professor of Management | College of Business Administration, Sacramento State
Education is the ultimate investment and the education obtained at the College of Business Administration at Sacramento State University is one of the best anywhere. Students prepared here are able to move into technical business related roles seamlessly. Required disciplines in problem solving, modeling, promotion, development, policy, etc. are just part of the real world materials covered in this environment. Instructors are known as being rigorous, forward thinking and relevant.

Roger Akers | Managing Partner | Akers Capital LLC

I have seen many students who have returned for their MBA and/or are juggling full-time jobs and families while attempting to complete their degrees. We all have challenges in our lives and they can still successfully achieve their goals and earn an MBA. To those who might hire our MBA graduates, they too benefit from the motivation, discipline and willingness that it takes for an applicant to complete this program, no matter what their personal challenges.

Claudia Bridges | Associate Professor of Marketing | College of Business Administration, Sacramento State