

## Real Estate and Land Use Affairs Minor (15 Units)

(2013 - 2015 Catalog)

The minor in Real Estate and Land Use Affairs is designed to provide students in other fields with the opportunity to broaden their undergraduate education and to acquire specialized skills useful in a wide range of job opportunities.

A student wishing to minor in Real Estate and Land Use Affairs must file a Minor request petition (obtained in the Undergraduate Business Advising Center). At least nine (9) upper division units must be taken in residence.

To earn a minor in Real Estate and Land Use Affairs, a student must have a minimum 2.0 ("C" average) grade point average in the courses presented for the minor, with a minimum acceptable grade for any course being a "C-".

Unless otherwise noted, all courses are 3 units each.

Courses in parentheses are prerequisites.

**I** 3 units - **FIN 19** ..... Real Estate Principles

**II** 9 units - **Select three from the following:**

**FIN 141** ..... Managerial Real Estate Law (FIN 19)

**FIN 142** ..... Real Estate Finance (FIN 19 **or** FIN 140 **or** ACCY 121 **or** FIN 101 **or** ENGR 140)

**FIN 143** ..... Market Analysis & Feasibility Studies (FIN 19 **or** FIN 140 **or** ACCY 121 **or** FIN 101 **or** ENGR 140)

**FIN 145** ..... The Land Use Regulatory Environment (FIN 140)

**III** 3 units - **Select one course or three units from the following:**

Legal Aspects of Real Estate (offered at Community College)

Real Estate Appraisal (offered at Community College)

Real Estate Economics (offered at Community College)

Real Property Management (offered at Community College)

**CM 10** ..... The Construction Industry (1 unit only)

**ENGR 140** ..... Engineering Economics (2 units only)

**ENTR 187** ..... Entrepreneurship

**FIN 138** ..... Principles of Risk Management and Insurance

**HROB 151** ..... Management of Human Resources

**HROB 155** ..... Conflict Management and Negotiation

**HROB 196** ..... Experimental Offerings in Business Problems (Senior standing or instructor permission)

**MGMT 117** ..... Business, Ethics and Society (Passing score on the WPE)

**MIS 173** ..... Microcomputers for Managers

**FIN 140** ..... Real Estate Development

**FIN 141\*** ..... Managerial Real Estate Law (FIN 19)

**FIN 142\*** ..... Real Estate Finance (FIN 19 **or** FIN 140 **or** ACCY 121 **or** FIN 101 **or** ENGR 140)

**FIN 143\*** ..... Market Analysis & Feasibility Studies (FIN 19 **or** FIN 140 **or** ACCY 121 **or** FIN 101 **or** ENGR 140)

**FIN 145\*** ..... The Land Use Regulatory Environment (FIN 19)

\* If not taken previously, can be taken as an elective.