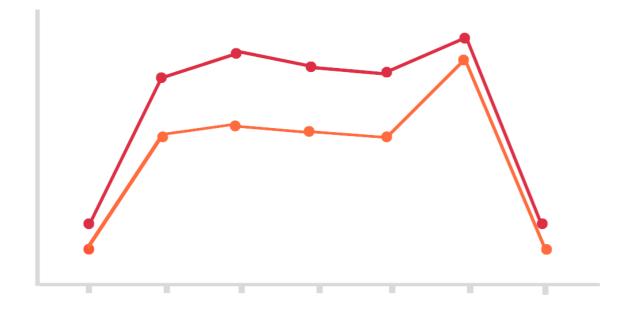
Drawing Your As-Is Strategy Canvas

Exercise Template



Overview: Drawing Your As-Is Strategy Canvas

- <u>Blue Ocean Strategy</u> introduces the as-is strategy canvas and explores its dimensions in detail.
- <u>Blue Ocean Shift</u> outlines the process of how to draw your as-is strategy canvas and interpret the results.
- The books present sample completed strategy canvases for your reference.



Key Competing Factors

Key Competing Factors List the key factors the industry currently competes on	Your Company's Offering Level Rate on a 1-5 Likert-type scale	Your Competitor's Offering Level Rate on a 1-5 Likert-type scale

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As-Is Strategy Canvas

High			
Offering Level	-		
0			
Low	 Price		
	Key Competing Factors		

Key Insights