

Real Estate and Land Use Institute

Advisory Committee meeting Thursday, Aug. 14, 2025, conducted on Zoom
Minutes

Attending: Eileen Brewster, Patrick Dunne-Phillips, Hamed Ghodussi, Mitch Guidry, Nuriddin Ikromov, Jeff Oboyski, Jeanne Radsick, Gerd Welke, Melanie Stallings Williams (Executive Director).
Unable to attend: Christine Baker
Support: Aaron Moore

I. Welcome and call to order (Williams)

II. Reports and Action Items

- A. MSP (moved, seconded, passed) that the agenda be approved.
- B. MSP to approve the minutes of the midyear meeting as submitted.
- C. Annual investment report and budget proposal (Moore). Aaron Moore provided an overview of the fund's investments and returns. The budget narrative was corrected to reflect the CSU Foundation's recommendation that we spend \$40,000 for campus grants and \$63,000 for scholarships. A. Moore later sent the corrected report. MSP to approve the budget as corrected.

MSP to re-allocate \$2,100 from Cal Poly Pomona's unspent program improvement 2024-25 grant award to the pooled amount to be allocated in 2025-26, so that the total to be allocated rose to \$42,100.

III. Discussion & Information Items

- A. DRE report (Oboyski). Assistant Commissioner Oboyski provided an update on the department's activities. Exams for both salespersons and brokers declined while pass rates remained constant. Renewal rates were largely consistent with past rates. The total licensees remained fairly constant.

The department is working to develop RELUI programs at UC and to continue developing its program with the community colleges.

The department is working to promote partnerships between academic programs and local associations of realtors to provide course-credit internships with local realtors. One such partnership is between Los Rios Community College and the Sacramento Association of Realtors.

- B. Current committee member terms were reviewed. The board is grateful for the service of Professor Gerd Welke these past six years.
- C. M. Williams presented the 2024-25 RELUI annual report. The number of applications for both scholarships and program improvement grants rose, a promising sign that we are having success in promoting our programs and opportunities. We reviewed

the grant usage and accomplishments of the four campuses receiving awards in 2024-25.

D. Action Items

1. The committee made the following program grant awards:
 - a. Bakersfield - \$5,687
 - b. Dominguez Hills - \$5,687
 - c. Fresno - \$2,876
 - d. Fullerton - \$5,687
 - e. Northridge - \$5,687
 - f. Sacramento - \$5,100
 - g. San Diego - \$5,689
 - h. San Luis Obispo - \$5,687
2. The board selected Christine Baker, Gerd Welke (Fall, 2025 only) and Nuriddin Ikromov (Spring, 2026 only) to serve on the 2025-26 scholarship subcommittee.
3. The board selected Mitch Guidry and Melanie Williams to serve on the program grant modification requests committee 2025-26.
4. The committee's midyear meeting shall be held on Thursday, February 5, 2026, 10:00 a.m.
5. The committee's next annual meeting shall be held on Thursday, August 13, 2026, 10:00 a.m.

III. Adjournment