



College of Business  
 Office of Student Engagement  
 Undergraduate Business Advising Center  
 Tahoe Hall 1030 – (916) 278-2499 (BIZZ) – [cob-ugrad@csus.edu](mailto:cob-ugrad@csus.edu)  
 Upper Division Major Worksheet (see reverse for lower division requirements)  
 Effective Fall 2025

# SUPPLY CHAIN MANAGEMENT

## Upper Division Major Core Requirements (24 units)

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
<i>The following courses are open to expressed interest in business students who have completed the lower division requirements:</i>				
DS 101 – Intro to Business Analytics				(MATH 24 and STAT 1)
HROB 101 – Mgmt of Contemporary Org				(junior standing)
MGMT 102 – Business Communication				(junior standing)
<i>Students must be approved into the upper division business major in order to enroll in the following courses:</i>				
FIN 101 – Business Finance				
MKTG 101 – Principles of Marketing				
OPM 101- Operations Management				(DS 101; concurrent enrollment ok)
MIS 101 – Computer Info Systems for Management				
GM 105 – Strategic Management				(DS 101, HROB 101, MGMT 102, FIN 101, MKTG 101, OPM 101)

## Concentration Requirements (21 units)

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
<b>Group A - Required Marketing Courses (9 units)</b>				
MKTG 160 – Principles of Quality Mgmt.				
MKTG 181 – Supply Chain Logistics Mgmt.				(OPM 101)
OPM 120 – Service Operations Management				(OPM 101)
<b>Electives from Group B and C (12 units)</b>				
<b>Group B - Electives (Select at least 9 units from following):</b>				
MKTG 121 – Marketing Research & Info				(MKTG 101 and DS 101; DS 101 may be taken concurrently)
MKTG 129 – Marketing Management				(MKTG 101, Senior Status (90+ units))
MKTG 186+ – Sustainable Supply Chain				(OPM 101)
MKTG 188++ – Supply Chain Analytics				(OPM 101)
MKTG 190 – Multinational Marketing				(MKTG 101)
<b>Group C - Electives (Select no more than 3 units from following):</b>				
ACCY 121 – Cost Accounting				
ACCY 122 – Adv. Management Accounting				(ACCY 121)
ACCY 190++ – International Accounting				(ACCY 111)
BUS 162 – Project Management				(MGMT 102)
DS 115 – Advanced Business Analytics				(DS 110)
GM 170 – Fundamentals of Business Strategy				(HROB 101, MKTG 101, FIN 101, OPM 101)
HROB 155+ – Conflict Mgmt. & Negotiation				
IBUS 190 – International Business				
MIS 163+ – Business Process & ERP Config.				
MIS 171+ – ERP Systems				(MIS 101)
MKTG 115 – Marketing Analytics				(MKTG 101, and DS 101 or MKTG 121)
MKTG 124 – Retail Management				(MKTG 101)
MKTG 130 – Digital Marketing				(MKTG 101)
MKTG 199A – Special Problems in SCM				

+ Typically offered Fall semester only  
 ++ Typically offered Spring semester only



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 Business Administration Major Worksheet  
 Updated Fall 2024

**Lower Division Requirements (23 units)**

All lower division requirements must be **completed** at the time of application to the upper division major.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
MIS 10 – Business Applications (Spreadsheets)				
ACCY 1 – Accounting Fundamentals				
ACCY 2 – Managerial Accounting				(ACCY 1)
ECON 1A – Introduction to Macroeconomics				
ECON 1B – Introduction to Microeconomics				
MATH 24 – Modern Business Mathematics				(ALEKS PPL) Calculus course ok as substitution
MGMT 10 – Introduction to Business Law				
STAT 1 – Introduction to Statistics				(ALEKS PPL)

- The Business Administration major is **impacted**.
- Applicants will be **ranked based on overall GPA and lower division major GPA**.
- Minimum GPA to **apply** is 2.4, however, this does not guarantee admission to the program. Actual GPA cut-offs have been higher.
- GPA cutoffs for the past few semesters have been in the 2.80/3.00 range.
- All lower division requirements must be completed at the time of application.
- The number of students admitted to the major each semester will **vary** depending on faculty resources.

**Where to apply:**

The application can be found on your online Student Center- bottom right corner under “Forms”.

**When to apply online:**

**Spring Semester**

If finishing computer literacy/lower division courses by the end of the previous Summer, the application will be available September 1.

Supplemental online business application due:

**October 15**

**Fall Semester**

If finishing computer literacy/lower division courses by the end of the previous Fall, the application will be available February 1.

Supplemental online business application due:

**March 15**