



SACRAMENTO
STATE

2026 – 2028

COLLEGE OF BUSINESS

NEW STUDENT GUIDEBOOK

CONNECT. ENGAGE. SUCCEED.

MESSAGE FROM THE DEAN

Dear New Business Student:



Welcome to the College of Business at California State University, Sacramento! We are thrilled to have you join us and look forward to collaborating closely with you.

As the most diverse large public business school on the West Coast, we are a hive of Hornet scholars dedicated to coexisting in peace and tackling today's unique challenges.

Sacramento State's COB is not just about imparting practical business knowledge that leads to sustainable careers; it's also about making the world a better place. Our ultimate goal is to welcome and ensure the lifelong success of ALL our students.

Our programs are growing in popularity on campus, regionally, and statewide. The COB offers eleven concentrations and nine minors, representing 10% of the student body at Sac State. We have graduated nearly 40,000 students, with over 25,000 alumni remaining in the Sacramento region, fueling our vibrant economy. Scholarships awarded to students have more than doubled in the last seven years, significantly increasing our support to students.

The College of Business (COB) has been accredited by the Association to Advance Collegiate Schools of Business (AACSB) since 1963 and was recently re-accredited for another five years. This accreditation reinforces our commitment to providing the very best in business education to all our stakeholders—students, parents, guidance counselors, employers, faculty/staff, and other schools.

Our vision is to continue being the educational backbone of the regional business and organizational community and an active participant in creating a better future. Our mission is to develop engaged, responsible, and inclusive organizational members and leaders who enrich their communities. We strive to provide excellent educational opportunities, publish relevant scholarship, facilitate impactful engagement from local to global communities, and graduate students with applicable skill sets.

During your time here, you will have the opportunity to interact with many excellent faculty and staff members. To get the most out of your experience, I encourage you to meet with your professors during their office hours and get acquainted with the COB Office of Student Engagement. Be sure to take advantage of academic counseling services available through our COB Undergraduate Business Advising Center at (916) 278-2499. Utilize services such as scholarship and internship information, free tutoring, professional development opportunities, and job assistance throughout your academic career.

To learn more about our programs and services, visit our website at csus.edu/cob. Please feel free to stop by my office to introduce yourself or share your thoughts with me via email at cob@csus.edu or by calling (916) 278-6578.

A handwritten signature in black ink, appearing to read 'Jean-Francois Coget'.

Jean-Francois Coget
DEAN, College of Business

Name _____

COLLEGE OF BUSINESS

NEW STUDENT GUIDEBOOK

2026–2028

This handbook is provided by the

Office of Student Engagement

Undergraduate Business Advising Center

California State University, Sacramento



SACRAMENTO STATE
COLLEGE OF BUSINESS

SACRAMENTO STATE IMPORTANT WEBSITES

OFFICE OF STUDENT ENGAGEMENT

www.csus.edu/cob/ose

- Advising Appointments
- Forms
- Minor Information
- Scholarship Information
- Student Clubs
- Degree Requirements
- Internships
- Office Hours
- Special Events
- Tutoring

STUDENT HEALTH, COUNSELING, & WELLNESS SERVICES

www.csus.edu/shcs

- Individual Counseling
- Optometry
- Physical Exams
- Workshops/Classes
- Group Counseling
- Pharmacy
- Walk-In Urgent Care Center

COMMUNITY COLLEGE EQUIVALENCIES

www.assist.org

SAC STATE MATH DIAGNOSTIC EXAMS

www.csus.edu/math

SAC STATE ACADEMIC ADVISING

www.csus.edu/acad

- Advising Resources
- GPA Calculator
- General Education Advising
- Reinstatement Process

SAC STATE UNIVERSITY REGISTRAR

www.csus.edu/registrar

- Graduation Advising
- Transfer Credit
- Transcripts
- University Forms

SAC STATE CAREER CENTER

www.csus.edu/careercenter

- Career Counseling
- Job Searches
- Internships
- Resume Help

SAC STATE STUDENT SERVICE CENTER

www.csus.edu/ssc

- Financial Aid
- Bursar's Office

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The material in this booklet is intended only as a guide and is subject to change.
Please check your university catalog and/or consult with a UBAC Academic
Counselor for information regarding program changes.

CONTACT INFORMATION

Undergraduate Business Advising Center.....	(916) 278-BIZZ.....	Tahoe Hall 1030
csus.edu/cob/ose	(2499)	
Office of Student Engagement.....	(916) 278-BIZZ.....	Tahoe Hall 1030
csus.edu/cob/ose	(2499)	
Office of the Associate Dean for Academic Programs.....	(916) 278-6463	Tahoe Hall 2028
Office of the Associate Dean for Faculty and Research	(916) 278-5577	Tahoe Hall 2108
Office of the Dean	(916) 278-6578.....	Tahoe Hall 1010

Office of Student Engagement
Undergraduate Business Advising Center
TAHOE HALL 1030
(916) 278-BIZZ (2499)
cob-ugrad@csus.edu

Have a question? Check our website!
csus.edu/cob/ose

UNDERGRADUATE BUSINESS ADVISING CENTER

UNDERGRADUATE BUSINESS ADVISING CENTER (UBAC)

The UBAC serves undergraduate business administration students in the College of Business with all aspects of program advising, career advising coordination, graduation application approval and clearinghouse activities relating to most types of petitions. All undergraduate students majoring or minoring in Business Administration should obtain early advice from the UBAC on program requirements and the proper sequence of courses.

Advising

Advising in the COB is a dual activity between the UBAC and the College's faculty. For answers relating to the Computer Literacy, Lower Division Business Requirements, and Major Program Requirements, or to the College's policies and procedures, please see the UBAC website, csus.edu/cob/ose. Questions relating to concentrations, course selection within the concentrations, and career information should be addressed to your faculty advisor (the list of advisors is available in the UBAC office and on the UBAC website).

It is recommended that you thoroughly familiarize yourself with the university catalog that you are assigned. Used properly, you will find it a valuable tool as you proceed through your program. You should maintain your personal academic records, such as transcripts and any documents pertinent to your education, in your own academic file.

The UBAC is located in Tahoe Hall, 1030.

Phone: (916) 278-BIZZ (2499)

csus.edu/cob/ose

Policies and procedures for the COB can be found on the UBAC website: go to csus.edu/cob/ose and click on the Forms link.

Transfer Credit for Business Courses

The Academic Counselors in the UBAC evaluate business students' academic records to determine course transfer credit. When you submit unofficial copies of your college transcripts to the UBAC, your records will be evaluated and you will be sent a Business Program Review, indicating credit for Business Administration courses.

College of Business

The College of Business offers a broad, professional education in business. Students working toward the Bachelor of Science degree will select one or more of the following concentrations:

- Accountancy
- AI Management
- Business Analytics
- Entrepreneurship
- Finance
- General Management
- Human Resources and Organizational Behavior
- International Business
- Management Information Systems
- Marketing
- Supply Chain Management

Requirements for the major and other specific coursework are presented in the University catalog.

Impaction

The Business Administration major has been impacted since Fall 2011. Refer to www.csus.edu/cob/ose and click on "Applying to the Impacted Business Major" for more information.

Information contained in this Guidebook regarding academic policies and requirements is based on the 2026-2028 Sacramento State Catalog.

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

A minimum of 120 units is required to graduate with a Bachelor of Science in Business Administration degree. In addition to fulfilling all the requirements for the major, students must also complete General Education and other graduation requirements. Specific curriculum requirements are determined by each student's catalog rights.

The information presented here reflects the requirements for students under the 2020–2022 to present catalog. Unless otherwise noted, all courses are 3 units each. Lower division business requirements, major core and concentration sections must each have a GPA of 2.0 or higher. All courses in these sections must be completed with a minimum grade of "C-" (Math 24 must be completed with a minimum grade of "C") and must be passed by the third attempt. If a course is passed on the third attempt, then the second and third grades are averaged in the section's GPA. Currency policies may also affect a student's progression towards the degree. Refer to csus.edu/cob/ose and click on Forms link to view the complete Academic Policies and Procedures document for the College of Business. Freshman and transfer students admitted to the College of Business enter with Expressed Interest in Business.

Students with an Expressed Interest in Business must

(1) demonstrate computer literacy, and (2) complete lower division business courses and be formally admitted to the business major before they are eligible to enroll in 100-level business courses. Official articulation information for lower division courses taken at a California community colleges is available at assist.org. The computer literacy requirement may be satisfied by completing MIS 10 or equivalent coursework.

Please visit csus.edu/cob/ose for information on the admission process to the upper division major.

LOWER DIVISION BUSINESS REQUIREMENTS (23 UNITS)

Course	Grade	Institution/ Semester Taken	Equivalent Course	Prerequisites/Notes
ACCY 1 – Accounting Fundamentals				
ACCY 2 – Managerial Accounting				ACCY 1
ECON 1A – Introduction to Macroeconomics				
ECON 1B – Introduction to Microeconomics				
MATH 24 – Modern Business Mathematics				Diagnostic Exam
MGMT 10 – Introduction to Business Law				
MIS 10 – Business Applications (Excel) - 2 Units				
STAT 1 – Introduction to Statistics				Diagnostic Exam

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

UPPER DIVISION MAJOR REQUIREMENTS (24 UNITS)

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
<i>The following course are open to students who have an expressed interest in business and who have completed the lower division business requirements:</i>				
DS 101 – Intro to Business Analytics				MATH 24, STAT 1
HROB 101 – Mgmt of Contemporary Org				Junior standing
MGMT 102 – Business Communication				ENGL 20 and junior standing
<i>Students must be approved into the upper division business major in order to enroll in the following courses:</i>				
FIN 101 – Business Finance				
MKTG 101 – Principles of Marketing				
OPM 101- Operations Management				DS 101; concurrent enrollment ok
MIS 101 – Computer Info Systems for Management				
GM 105 – Strategic Management				DS 101, HROB 101, MGMT 102, FIN 101, MKTG 101, OPM 101

CONCENTRATIONS (18 – 24 units)

Accountancy (24 units)

AI Management (24 units)

Business Analytics (21 units)

Entrepreneurship (18 units)

Finance – General Finance Option (21 units)

Finance – Financial Planning Option (21 units)

Finance – Real Estate Option (21 units)

Finance – Risk Management Option (21 units)

General Management (21 units)

Mgmt Human Resources & Org Behavior (18 units)

International Business (21 units)

Management Information Systems (24 units)

Marketing (21 units)

Supply Chain Mgmt (21 units)

BUSINESS ADMINISTRATION CONCENTRATIONS

The Bachelor of Science in Business Administration offers a broad, professional education in business. A minimum of 120 units are required. All students must complete computer literacy, lower division business courses and major core requirements which provide a general foundation in business. Students must select at least one field of study from eleven concentrations to individualize their programs. The Finance concentration has sub-plans that students can follow. Please note that the sub-plan for the concentration will not appear on your diploma or transcripts. Only the actual concentration name will be listed. The following 14 pages will give a list of requirements for each of the Business Administration concentrations and specific options.

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Options within Finance

- General Finance
- Financial Planning Option
- Real Estate Option
- Risk Management & Insurance Option

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ACCOUNTANCY

Accountancy Concentration (24 Units)

The Accountancy concentration provides conceptual and practical knowledge to graduates who will prepare, report, and analyze economic and financial information. Students selecting this concentration prepare to become CPA firm partners, chief financial officers, controllers, tax consultants, or auditors. Graduates in Accountancy are qualified to become a CPA, CIA, or CMA. Accounting faculty recommend no more than 3 Accountancy courses per semester.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required Accounting Courses:				
ACCY 111 – Intermediate Accounting I				
ACCY 112 – Intermediate Accounting II				ACCY 111
ACCY 121 – Cost Accounting				
ACCY 131 – Survey of Auditing, Attest & Assurance				ACCY 111, 112
ACCY 141 – Accounting Information Systems Development				
ACCY 171 – Federal Tax Procedures I				
Elective Courses - Select courses from the following:				
ACCY 113 – Intermediate Accounting III				ACCY 111
ACCY 117 – Advanced Accounting				ACCY 111, ACCY 112
ACCY 122 – Advanced Management Accounting				ACCY 121
ACCY 132 – Accounting Ethics & Professional Responsibilities				ACCY 111, ACCY 112; co-requisite ACCY 131
ACCY 133 – Internal Auditing				
ACCY 143 – Accounting and Audit Analytics				ACCY 112
ACCY 161 – Government & Nonprofit Accounting				ACCY 111
ACCY 172 – Federal Tax Procedures II				ACCY 171
ACCY 190 – International Accounting				ACCY 111
ACCY 199 – Special Problems in Accountancy				Petition Required

ARTIFICIAL INTELLIGENCE MANAGEMENT

Artificial Intelligence Management Concentration (24 Units)

The AI Concentration in the MIS program provides students with a comprehensive understanding of AI's role in business and technology. Core courses cover AI-related programming, ethical considerations, emerging technologies, and technology strategy. A hands-on practicum reinforces practical skills through real-world projects. Electives allow students to tailor their learning toward AI applications in business, innovation, and digital transformation.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required Courses (15 units):				
MIS 15 – Introduction to Business Programming				
MIS 130 – Responsible Use of AI				
MIS 152 – Cloud and AI Infrastructure				
MIS 164 – AI Management Practicum				MIS 15, MIS 130, MIS 152
MIS 172 – AI Strategy and Architecture				MIS 130, MIS 152
Elective Courses (9 units) - Select 9 units of elective courses from the following:				
DS 102 – Foundation & Tools for BA				MATH 24 or STAT 1
DS 110 – Data Mining for Business Analytics				DS 101 or STAT 103 or ENGR 115; and DS 102
DS 115 - Advanced Business Analytics				DS 110
FIN 149 – Real Estate Analytics				FIN 19 or FIN 101
FIN 160 - Student Investment Fund Management				FIN 134, 135 or 136 with B- or higher grade or FIN 101 with A- or higher grade
HROB 159 – Special Topics in Org Behavior				
MIS 181 – Machine Learning Applications in Business				DS 101 and MIS 150
MIS 183 – Business Intelligence App.				
MKTG 115 - Marketing Analytics				MKTG 101; and either DS 101 or MKTG 121

BUSINESS ANALYTICS

Business Analytics Concentration (21 Units)

The Business Analytics concentration prepares students to connect data and models to substantive business problems so better business decisions can be made. The program focuses on using quantitative approaches to improve decision making and performance in business. To better understand business situations, students focus on collecting and analyzing data, drawing on computer technology, statistics, machine learning, and applied mathematics. The program covers database, data visualization tools and techniques, statistical modeling, data mining, optimization, simulation, and their applications in business disciplines such as accounting, finance, human resources, insurance, management and marketing.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required Courses (12 units):				
DS 102 – Foundation & Tools for Business Analytics				MATH 24 and STAT 1
DS 110 – Data Mining for Business Analytics				DS 101 or STAT 103 or ENGR 115 and DS 102
DS 115 – Advanced Business Analytics				DS 110
MIS 183 – Business Intelligence Applications				
Elective Courses (9 units) - Select THREE courses from the following:				
DS 105 - Decision Analytics				MATH 24 and STAT 1
FIN 136 – Modern Portfolio Management				FIN 101
FIN 160 – Student Investment Fund Management				FIN 134, 135 or 136 with B- or higher grade or FIN 101 with A- or higher grade.
MIS 15 – Introduction to Business Programming				
MIS 150 – Database Systems for Business				
MIS 163 – Business Process Engineering and ERP Configuration				
MIS 171 – Enterprise Resource Planning Systems				MIS 101
MKTG 115 – Marketing Analytics				MKTG 101, and DS 101 or MKTG 121
MKTG 121 – Marketing Research and Information				MKTG 101: co-requisite: DS 101
MKTG 130 – Digital Marketing				MKTG 101
MKTG 188 – Supply Chain Modeling and Analysis				OPM 101

ENTREPRENEURSHIP

Entrepreneurship Concentration (18 Units)

The Entrepreneurship concentration provides students with the opportunity to gain better understanding of entrepreneurial activities and strategies within organizations. In addition, the concentration supports a growing demand within the business community to develop students with entrepreneurial skills that will enable them to be more effective in organizations that create new ventures, spin-offs, mergers and other entrepreneurial activities.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required Entrepreneurship Courses:				
ENTR 185 – Venture Growth Strategies				ENTR 187 or 189
ENTR 187 – Entrepreneurship				
ENTR 189 – Corporate Entrepreneurship				
Elective Courses - Select three courses from the following:				
ACCY 111 – Intermediate Accounting				
ACCY 121 – Cost Accounting				
ENTR 188 – Social Entrepreneurship and Innovation				
FIN 134 – Financial Management				FIN 101
FIN 135 – Investments				FIN 101
FIN 136 – Modern Portfolio Management				FIN 101
FIN 137 – Financial Institutions & Markets				FIN 101
FIN 138 – Risk Management & Insurance				
FIN 190 – Multinational Business Finance				FIN 101
HROB 151 – Mgmt of Human Resources				
HROB 155 – Conflict Mgmt & Negotiations				
IBUS 180 – Sustainability Business in Global Economy				
IBUS 190 – International Business				
MKTG 121 – Marketing Research & Info				MKTG 101; co-requisite DS 101
MKTG 126 – Salesmanship				
MKTG 129 – Marketing Management				MKTG 101
MKTG 160 – Principles of Quality Management				
MKTG 181 – Supply Chain Logistics Management				OPM 101
MKTG 186 – Sustainable Supply Chain				OPM 101
MKTG 190 – Multinational Marketing				MKTG 101

FINANCE

Finance Concentration (21 Units)

General Finance Option

The Finance concentration with the General Finance Option emphasizes a conceptual and applied approach to the development of professional skills necessary for careers in banking, investments, corporate financial management, and financial planning and services. Emphasis is given to the roles played by financial markets and intermediaries, corporations, governments and individual investors in the global economy.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Group A: Required Finance Courses:				
FIN 134 – Financial Management				FIN 101
FIN 135 – Investments				FIN 101
FIN 136 – Modern Portfolio Management				FIN 101
FIN 137 – Financial Institutions & Markets				FIN 101
FIN 190 – Multinational Business Finance				FIN 101
Group B: Electives – Select 6 Units from the following:				
ACCY 171 – Federal Tax Procedure I				
ACCY 190 – International Accounting				ACCY 111
ECON 100A – Intermediate Macroeconomics				ECON 1A, ECON 1B and MATH 24
ECON 100B – Intermediate Microeconomics				ECON 1B and MATH 24
ECON 192 – International Finance				ECON 1A, ECON 1B and MATH 24
FIN 138 – Principles of Risk Mgmt & Insurance				
FIN 139 – Business Property & Liability Insurance				FIN 138
FIN 140 – Employee Benefits				FIN 138
FIN 142 – Real Estate Finance				FIN 19 or FIN 101 or ACCY 121 or ENGR 140
FIN 143 – Real Estate Investments				FIN 19 or FIN 101 or ACCY 121 or ENGR 140
FIN 160 – Student Investment Fund Management				FIN 134, 135 or 136 with B- or higher grade or FIN 101 with A- or higher grade
MKTG 115 - Marketing Analytics				MKTG 101; and either DS 101 or MKTG 121
MKTG 126 - Salesmanship				

FINANCE

Finance Concentration (21 Units) Financial Planning Option

The Finance concentration with the Financial Planning Option prepares students for careers in the financial services industry, including financial planning, personal insurance and risk management, portfolio management, security brokerage, investment management, personal banking and employee benefits/retirement plans administration. Students who successfully complete the Finance concentration with the Financial Planning Option fulfill the education component for obtaining the CFP® certification and are eligible to sit for the CFP® Certification Examination.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Group A: Required Finance Courses:				
ACCY 171 – Federal Tax Procedures I				
FIN 135 – Investments				FIN 101
FIN 136 – Modern Portfolio Management				FIN 101
FIN 138 – Principles of Risk Mgmt & Insurance				
FIN 140 – Employee Benefits				FIN 138
FIN 150 – Professional Financial Planning*				ACCY 171, FIN 135, FIN 136, FIN 138, FIN 140; FIN 136 and/or FIN 140 may be taken concurrently
Group B: Electives – Select 3 Units from the following:				
FIN 134 – Financial Management				FIN 101
FIN 139 – Business Property & Liability Insurance				FIN 138
FIN 160 – Student Investment Fund Management				FIN 134, 135 or 136 with B- or higher grade or FIN 101 with A- or higher grade
FACS 141 – Family Finance				

*Course typically offered Spring semester only

FINANCE

Finance Concentration (21 Units)

Real Estate and Land Use Affairs Option

The Finance concentration with the Real Estate and Land Use Affairs Option prepares students for careers in the real estate industry, including governmental and private positions relating to planning, environmental regulation, and finance; positions with lending institutions; positions in public and private corporations concerned with investment, site location, eminent domain; and positions related to the marketing or sales and brokerage of real estate.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Group A: Required Finance Courses:				
FIN 134 – Financial Management				FIN 101
FIN 135 – Investments				FIN 101
FIN 142 – Real Estate Finance				FIN 19 or FIN 101 or ACCY 121 or ENGR 140
FIN 143 – Real Estate Investments				FIN 19 or FIN 101 or ACCY 121 or ENGR 140
FIN 149 – Current Topics in Real Estate				FIN 19 or FIN 101
Group B: Electives – Select 6 units from the following:				
ECON 180 – Urban Economics				ECON 1B
FIN 19 – Real Estate Principles				
FIN 136 – Modern Portfolio Management				FIN 101
FIN 137 – Financial Institutions & Markets				FIN 101
FIN 139 – Business Property & Liability Insurance				FIN 138
FIN 141 – Managerial Real Estate Law				FIN 19
FIN 144 – Real Estate Market Analysis				FIN 19 or FIN 101
FIN 145 – Real Estate Development and Land Use				FIN 19 or FIN 101
FIN 160 – Student Investment Fund Management				FIN 134, 135 or 136 with B- or higher grade or FIN 101 with A- or higher grade

FINANCE

Finance Concentration (21 Units) Risk Management and Insurance Option

The Finance concentration with the Risk Management and Insurance Option prepares students to analyze and effectively manage risk exposures of profit and non-profit entities. Graduates with this emphasis find a variety of career opportunities available to them as risk managers and employee benefit specialists in the private business sector, as well as the state and local government.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Group A: Required Finance Courses:				
FIN 134 – Financial Management				FIN 101
FIN 135 – Investments				FIN 101
FIN 138 – Prin of Risk Management & Insurance				
FIN 139 – Business Property & Liability Insurance				FIN 138
FIN 140 – Employee Benefits				FIN 138
Group B: Electives – Select 6 units from the following:				
ACCY 171 – Federal Tax Procedures I				
FIN 136 – Modern Portfolio Management				FIN 101
FIN 137 – Financial Institutions & Markets				FIN 101
FIN 142 – Real Estate Finance				FIN 19 or ACCY 121 or FIN 101 or ENGR 140
FIN 160 – Student Investment Fund Management				FIN 134, 135 or 136 with B- or higher grade or FIN 101 with A- or higher grade
FIN 190 – Multinational Business Finance				FIN 101
PUBH 108 – Occupational Health & Safety				PUBH 100
PUBH 109 – Cause & Control of Occupational Loss				PUBH 100
PUBH 110 – Issues in Occupational Health & Safety				PUBH 100
HROB 153 – Employment Law				
IBUS 190 – International Business				

GENERAL MANAGEMENT

General Management Concentration (21 Units)

The General Management concentration permits a focus upon the skills of the manager, whether the manager is an entrepreneur or operating at the corporate or business level, with emphasis on the skills of decision making as taught through various pedagogical methods such as the case studies, simulations, term projects and traditional lectures/seminars. A General Management perspective integrates accounting, finance, marketing, human resources and project management policies in relation to the business/industry environments.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required General Management Courses:				
ENTR 187 – Entrepreneurship				
IBUS 190 – International Business				
GM 170 – Fundamentals of Business Strategy				HROB 101, FIN 101, MKTG 101, and OPM 101
Elective courses; 12 units (select four courses from four different areas)				
Accountancy				
ACCY 121 – Cost Accounting				
Finance				
FIN 134 – Financial Management				FIN 101
FIN 135 – Investments				FIN 101
FIN 138 – Principles of Risk Management & Insu				
Human Resources/Org Behavior				
HROB 151 – Management of Human Resources				
HROB 152 – Management Skills Seminar				HROB 101; HROB 151 recommended
HROB 157 – Labor Relations				
MGMT 117 – Business, Ethics & Society				Passing WPJ score or ENGL 109
Marketing				
MKTG 115 - Marketing Analytics				MKTG 101; and either DS 101 or MKTG 121
MKTG 121 – Marketing Research & Information				MKTG 101; co-requisite: DS 101
MKGT 123 – Public Relations & Ethics in Business				
MKTG 124 – Retail Management				MKTG 101
MKTG 125 – Advertising				MKTG 101
MKTG 126 – Salesmanship				
MKTG 127 – Sales Management				MKTG 101
MKTG 129 – Marketing Management				MKTG 101
Supply Chain Management				
MKTG 160 – Principles of Quality Management				
MKTG 181 – Supply Chain Logistics Management				OPM 101
MKTG 186 – Adv Operations Planning & Control				OPM 101
MKTG 188 – Supply Chain Modeling & Analysis				OPM 101
Entrepreneurship & International Business				
IBUS 180 – Sustainability Business in Global Econ				
ENTR 185 – Venture Growth Strategies				ENTR 187 or ENTR 189
ENTR 188 - Social Entrepreneurship and Innovation				
ENTR 189 – Corporate Entrepreneurship				

MANAGEMENT OF HUMAN RESOURCES AND ORGANIZATIONAL BEHAVIOR

Management Of Human Resources & Organization Behavior Concentration (18 units)

The Human Resources and Organizational Behavior concentration develops skills and disseminates knowledge concerned with the management and utilization of human resources which meet the needs of individuals and organizations in the private, public, and nonprofit sectors. This area of study is intended for students interested in the fields of compensation and benefits management, industrial and labor relations, management training and development, and organizational behavior.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required Human Resource/Organizational Behavior Courses:				
HROB 151 – Management of Human Resources				
HROB 152 – Management Skills Seminar				HROB 101; HROB 151 recommended
HROB 153 – Employment Law				
HROB 154 – Strategic Human Resource Mgmt				HROB 151, 152, 153
Elective – Select 6 units from the following:				
HROB 155 – Conflict Management & Negotiation				
HROB 156 – Current Trends & Emerging Issues				
HROB 157 – Labor Relations				
HROB 158 – Special Topics in Human Resources				
HROB 159 – Special Topics in Org Behavior				
MGMT 117 – Business, Ethics & Society				Passing WPJ score or ENGL 109
With permission of their advisor, students may also elect to take one of the following in the elective category:				
ECON 150 – Labor Economics				ECON 1A, ECON 1B, MATH 24
FIN 140 – Employee Benefits				FIN 138
MKTG 160 – Principles of Quality Management				
PSYC 169 – Industrial Psychology				PSYC 2, 8

INTERNATIONAL BUSINESS

International Business Concentration (21 Units)

The International Business concentration is designed to prepare students for a career in business by providing broad exposure to the areas of international business, competency in a functional area of business, and awareness of foreign cultural differences.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required International Business Courses:				
FIN 190 – Multinational Business Finance				FIN 101
IBUS 190 – International Business				
MKTG 190 – Multinational Marketing				MKTG 101
Select one course from the following:				
ACCY 190 – International Accounting				ACCY 111
ENTR 187 – Entrepreneurship				
ENTR 188 – Social Entrepreneurship and Innovation				
IBUS 180 – Sustainability Business in Global Economy				
Area of Emphasis – Select 9 units from one of the following areas:				
Accounting – ACCY 111, ACCY 121, ACCY 171				
Economics – ECON 190, ECON 192, ECON 193, GEOG 141				
Finance – FIN 134, FIN 135, FIN 136, FIN 137, FIN 138				
Human Resource Management/Organization Behavior – HROB 151, HROB 155, HROB 156, HROB 157				
Marketing – MKTG 121, MKTG 122, MKTG 123, MKTG 125, MKTG 126, MKTG 129				
Supply Chain Management – MKTG 160, MKTG 181, MKTG 186, MKTG 188				
Sustainability Business – Please see catalog for list of courses.				
Foreign Language – 9 units upper division language approved by IBUS faculty coordinator.				
Overseas University Study – 9 units upper division overseas university study approved by IBUS faculty coordinator.				
Special Emphasis – Other area of emphasis approved by IBUS faculty coordinator.				
Elective:				
Elective:				
Elective:				

MANAGEMENT INFORMATION SYSTEMS

Management Information Systems Concentration (24 Units)

The Management Information Systems concentration provides the analytical framework and methodology to analyze, design, implement, and manage complex computer-based information/decision systems. Information is recognized as a resource and is the common link binding the elements of an organization together. As organizations grow in size and complexity, the need for better and timelier information and for improved decision making techniques becomes critical for effective management.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required Management Information Systems Courses:				
MIS 15 – Introduction to Business Programming				
MIS 140 – Business Data Communication				
MIS 150 – Database Systems for Business				
MIS 160 – Systems Development Life Cycle				MIS 101, MGMT 102
MIS 161 – Information Systems Practicum				MIS 15, MIS 150, MIS 160
MIS 170 – Information Systems Security				MIS 140
Elective Courses – Select two courses from the following:				
BUS 162 – Project Management				MGMT 102
DS 110 - Data Mining for Business Analytics				DS 101 or STAT 103 or ENGR 115 and DS 102
DS 115 – Advanced Business Analytics				DS 110
GEOG 109 – Geographic Information Systems				
MIS 120 – Advanced Object-Oriented Business Programming				MIS 15
MIS 122 – Object-Oriented Program for Business in Java				MIS 15 or CSC 15
MIS 124 – Web Development for Business Applications				MIS 120
MIS 125 – Mobile Business Application Development				MIS 15
MIS 163 – Business Process Engineering & ERP Configuration				
MIS 171 – Enterprise Resource Planning Systems				MIS 101
MIS 181 – Machine Learning Applications in Business				DS 101 & MIS 150 or MIS 151
MIS 182 – Topics in MIS				MIS 150, MIS 160
MIS 183 – Business Intelligence Applications				
MIS 194 – Cooperative Education Experience in MIS				MIS 160, minimum Sac State overall GPA of 2.75

MARKETING

Marketing Concentration (21 Units)

The Marketing concentration emphasizes the conceptual understanding and development of professional skills essential to marketing-oriented careers in advertising, public relations, product and service management, retail management, international marketing, marketing research, and sales. Consideration is given to the role of marketing in the global economy.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Group A: Required Marketing Courses:				
MKTG 121 – Marketing Research & Information				MKTG 101; co-requisite: DS 101
MKTG 122 – Buyer Behavior				MKTG 101
MKTG 129 – Marketing Management				MKTG 101, senior standing
Electives from Group B and Group C (12 units)				
Group B: Select at least 9 units from the following:				
MKTG 115 – Marketing Analytics				MKTG 101; and either DS 101 or MKTG 121
MKTG 123 – Public Relations & Ethics in Business				
MKTG 124 – Retail Management				MKTG 101
MKTG 125 – Advertising				MKTG 101
MKTG 130 – Digital Marketing				MKTG 101
MKTG 140 – Sports Marketing				MKTG 101
MKTG 181 – Supply Chain Logistics Mgmt				OPM 101
MKTG 190 – Multinational Marketing				MKTG 101
Group C: Select no more than 3 units from the following				
BUS 162 – Project Management				MGMT 102
ENTR 187 – Entrepreneurship				
FIN 134 – Financial Management				FIN 101
IBUS 190 – International Business				
MKTG 160 – Principles of Quality Management				
MKTG 199 – Special Problems in Marketing				Petition Required
OPM 120 – Service Operations Management				OPM 101

SUPPLY CHAIN MANAGEMENT

Supply Chain Management (21 Units)

The curriculum in the Supply Chain Management concentration is concerned with the organization, methods, and language utilized in managing production/operations systems which provide goods or services. Students who select the Supply Chain Management concentration are provided with a well-balanced program of qualitative and quantitative subject matter, as well as an appreciation of the human element in organizations; therefore, graduates are qualified for first-level line or staff positions in production/operations systems for manufacturing, service or government organizations.

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Group A: Required Marketing Courses:				
MKTG 160 – Principles of Quality Management				
MKTG 181 – Supply Chain Logistics Management				OPM 101
OPM 120 – Service Operations Management				OPM 101
Electives from Group B and Group C (12 units)				
Group B: Select at least 9 units from the following:				
MKTG 121 – Marketing Research & Information				MKTG 101; co-requisite DS 101
MKGT 129 – Marketing Management				MKTG 101
MKTG 186 – Adv Operations Planning & Control				OPM 101
MKTG 188 – Supply Chain Modeling & Analysis				OPM 101
MKTG 190 – Multinational Marketing				MKTG 101
Group C: Select no more than 3 units from the following				
ACCY 121 – Cost Accounting				
ACCY 122 – Advanced Management Accounting				ACCY 121
ACCY 190 – International Accounting				ACCY 111
BUS 162 - Project Management				MGMT 102
DS 115 – Advanced Business Analytics				DS 110
GM 170 – Fundamental of Business Strategy				HROB 101, FIN 101, MKTG 101, OPM 101
HROB 155 – Conflict Management & Negotiation				
IBUS 190 – International Business				
MIS 163 – Business Process & ERP Configuration				
MIS 171 – ERP Systems				MIS 101
MKTG 115 - Marketing Analytics				MKTG 101; and either DS 101 or MKTG 121
MKTG 124 – Retail Management				MKTG 101
MKTG 130 - Digital Marketing				MKTG 101
MKTG 199A – Special Prob in Supply Chain Mgmt				Petition Required

CAREER POSSIBILITIES

Accountancy

Account Executive
Accountant
Auditor
Bank Examiner
Budget Analyst
Budget Officer
Certified Management Accountant
Certified Internal Auditor
Certified Public Accountant
Chief Financial Officer
Controller
Cost Accountant
Cost Analyst
Credit Manager
Estate Planner
FBI Agent
Franchise Tax Board Agent
Government Auditor
Internal Auditor
Internal Revenue Service Agent
Investment Analyst
Loan Officer
System Auditor
Tax Accountant
Tax Consultant
Treasurer

AI Management

Business Analyst
AI Systems Analyst
Operations Analyst
Process Improvement Analyst
AI Project Coordinator
Associate Product Manager
Technical Project Analyst
Data Analyst
Business Intelligence Analyst
Marketing Analyst
Financial Analyst
IT Business Analyst
Database Analyst
AI Implementation Specialist
Systems Analyst
AI Compliance Analyst
Risk Analyst
Cybersecurity Analyst
Technology Consultant
AI Solutions Consultant
Management Consultant

AI-Enabled Marketing Coord
Supply Chain Analyst
HR/People Analytics Analyst
FinTech Analyst

Business Analytics

Analytics Researcher
Analytics Analyst
Analytics Manager
Analytics Specialist
Business Analytics Manager
Business Intelligence Analyst
Business Systems Analyst
Consultant
Data Analytics Manager
Data Analyst
Data Engineer
Data Scientist
Decision Analytics Consultant
Program Data Analyst
Quantitative Analytics Specialist
Research Data Analyst
Social Media Analyst

Entrepreneurship

Business Development Manager
Family Business Owner/Manager
Financial Services Advisor/Manager
Franchised Bus Owner/Manager
Insurance Agency Owner/Manager
Management Analyst
Management Consultant
New Venture Founder/Manager
Non-Profit Org Founder/Manager
Product Manager
R&D Manager
Realtor/Real Estate Manager
Sales Representative
Small Business Owner/Manager

Finance (General Option)

Bank Examiner
Banking Consultant
Budget Analyst
Collections Officer
Commodity Broker
Controller
County Treasurer Auditor
Economic Analyst
Escrow Officer
Estate Planner

Finance Administrator
Financial Consultant
Financial Operations Officer
Financial Planner
Financial Statistician
Insurance Examiner
Loan Officer
Securities Analyst
Treasurer
Treasurer

Finance (Financial Planning Option)

Account Executive
Bank Trust Officer
Employee Benefit Specialist
Estate Planner
Financial Planner
Financial Advisor/Consultant
Income Tax Consultant
Life Insurance Agent
Personal Banker
Retirement Plan Administrator
Sales Representative
Stock Broker

Finance (Real Estate & Land Use Option)

Appraiser
Asset Manager
Assessor
Commercial Brokerage
Contractor/Builder
Escrow Officer
Investment Analyst
Land Developer
Land Use Planner
Leasing Manager
Leasing Representative
Lease Negotiator/Site Selection
Mortgage Loan Counselor
Planning Commissioner
Property Manager
Real Estate Broker
Real Estate Lending Officer
Real Estate Market Research Analyst
Real Estate Securities Analyst
Real Estate Syndicator
Right of Way Agent
Site Feasibility Consultant
Title Officer

CAREER POSSIBILITIES *continued***Finance (Risk Management and Insurance Option)**

Account Executive
Actuary
Claims Investigator
Commodity Broker
Compensation Insurance Executive
Disability Insurance Officer
Employee Benefits Specialist
Estate Planner
Insurance Account Executive
Insurance Examiner
Insurance Officer
Life Underwriter
Realty Consultant
Sales Representative
Title Officer

General Management

Administrative Analyst
Business Manager
Bank Manager
Credit Analyst
Management Analyst
Management Consultant
Office Manager
Real Estate Manager
Sales Representative
Small Business Entrepreneur
Strategic Planner

Mgmt of Human Resource & Organizational Behavior

Business Executive
Career Development Specialist
Human Resources Manager
Industrial Relations Manager
Labor Negotiator
Long-range Planner
Management Analyst
Mgmt and Business Consultant
Manpower Planning Specialist
Org Development Consultant
Personnel Analyst
Personnel Develop Consultant
Personnel Manager

Recruitment Manager
Small Business Owner
Work Design Analyst

International Business

Banking Manager
Economic-Financial Consultant
Foreign Branch Officer
Import/Export Agent
Import/Export Operations Manager
International Marketing Manager
Management Consultant
Multinational Operations Executive
Sales Representative

Management Info Systems

Business Application Programmer
Business IT Analyst
Database Specialist
End-User IT Consultant
EPR Analyst
Information Systems Auditor
Information Systems Security Adm
IT Administrator
IT Technical Writer
Network Administrator
SAP Administrator
Software Specialist
Systems Administrator
Web Application Developer

Marketing

Advertising Analyst
Customer Relations Manager
Direct Marketing Manager
E-Commerce Analyst
Logistics Manager
Manufacturer's Representative
Marketing Analyst
Market Research Analyst
Marketing Manager
Merchandising Manager
Product Manager
Public Opinion Specialist
Public Relations Specialist
Research/Development Director

Retail Store Manager
Sales Manager
Sales Representative
Sports Promotion Director

Supply Chain Management

Business Analyst
Category Manager
Commodity Manager
Control Analyst
Distribution Manager
Facility Planner
Import/Export Agent
Inventory Manager
Logistics Consultant
Logistics Manager
Maintenance Manager
Materials Planner
Operations Analyst
Operations Consultant
Operations Manager
Process Analyst
Procurement Specialist
Production Manager
Production Planner/Scheduler
Productivity Analyst
Project Manager
Purchasing Manager
Quality Manager
Retail Manager
Safety Manager
Service Manager
Sourcing Leader
Supply Chain Consultant
Supply Chain Manager
Systems Analyst
Systems Manager
Warehouse Manager

Students are encouraged to visit the Sacramento State Career Center (Lassen 1013) for detailed job description information.

COMPUTING YOUR GRADE POINT AVERAGE

STEP 1

- Write down the grade received and units earned for each course.
- Check the chart for the grade points assigned to each grade.
- Multiply the earned units by the grade points.
- Total the earned hours and quality points.

Course	Grade	Units	X Grade Points	= Quality Points
Engl 1	CR	0.0	0.0	0.0
Math 1	B	3.0	3.0	9.0
Coms 5	B+	3.0	3.3	9.9
Hist 17A	C	3.0	2.0	6.0
Psy 1	A-	3.0	3.7	11.1
TOTAL		12.0		36.0

STEP 2

Divide the quality points by the units to determine the GPA for that individual semester.

$$\text{Quality Points} \div \text{Units} = \text{GPA}$$

36	12	3.0
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STEP 3

To determine overall GPA, total the quality points from current semester and previous semesters. Total the units from current semester and previous semesters. Divide the quality points by the units for cumulative GPA.

$$\text{Quality Points} \div \text{Units} = \text{GPA}$$

36	12	3.0	(first semester)
36	12	3.0	(second semester)
72	÷	24	= 3.0 (Cumulative GPA)

Grade	Grade Points
A	4 Points
A-	3.7
B+	3.3
B	3
B-	2.7
C+	2.3
C	2
C-	1.7
D+	1.3
D	1
D-	0.7
F: Failure	0
WU: Unauthorized Incomplete	0
CR: Credit	N/A
NC: No Credit	N/A
I: Incomplete	N/A
W: Withdrawal	N/A

POLICIES AND PROCEDURES

The College of Business has policies and procedures in place that are unique to our college. It is the responsibility of the student to be aware of the policies.

Listed below are three (3) of the more common policies for your information. Please refer to csus.edu/cob/ose under Forms button for detailed explanations of the policies below and for a complete list of all COB Academic Standards.

Course Repeat Policy

- College of Business lower division and upper division major requirements may be repeated twice (for a total of three [3] attempts). If a required course is not completed with a minimum C- grade in three attempts, the student may not continue in the COB major.
- If a course is attempted three (3) times, the second and third attempt will be averaged in the grade point average (GPA).

Minimum Grade and GPA Requirements

- The minimum acceptable grade for any undergraduate course required for the business administration degree is "C-", except MATH 24 must be completed with a minimum "C" grade.
- A minimum grade point average of 2.0 ("C") is required in each of the following areas: lower division business courses, major core courses, and the concentration courses.

Currency of Knowledge Requirement

- Upper division courses used to satisfy graduation requirements must have been completed within ten (10) years of the date of graduation.
- Students are able to petition the COB Academic Standards Committee for credit for the courses with Currency of Knowledge issues if the student shows extensive experience in the area. The burden rests upon the student to demonstrate how his/her experience satisfies the requirement of currency. Contact the UBAC at (916) 278-BIZZ (2499) for further information, or go to the UBAC website at csus.edu/cob/ose.

Reinstatement Policy

Undergraduate Business Administration majors who have been disqualified from the University will not be allowed to enroll in 100-level business courses until they have been reinstated into the business major. In order for students to qualify to petition for reinstatement into the business administration major, they must be in good standing according to University standards. Undergraduate business students seeking reinstatement to the COB must reapply to the major through the impaction process.

OFFICE OF STUDENT ENGAGEMENT

Welcome New Business Students!

The Office of Student Engagement staff welcomes you to the College of Business.

The Office of Student Engagement is open for walk-ins and telephone calls during normal business hours. In addition, you can access our office 24 hours per day through our website and e-mail.

Our goals are to make the Office of Student Engagement a friendly place for you to find out more information about the College of Business and to ensure that you have access to the best resources so that you will be successful when you make the campus to career transition.

We look forward to meeting each of you!

The College of Business is committed to your success. We offer a wide range of student services and programs designed to help both undergraduate and graduate students achieve success.

We offer a **full-service tutoring & study center**. If you want real world business experience, we offer an internship program and the online Business Job Board where over 500 employers post job opportunities for business students.

We recognize our extraordinary students with annual **outstanding student awards**. We offer more than **\$325,000** in scholarships each year and invite membership to **Beta Gamma Sigma**, the prestigious honor society for business students.

We communicate with you on a regular basis through our **BizList and monthly BizNews newsletter**. We also establish connections with our newest students through our **First Year Focus and Second Year Success** programs.

We work together with **business student clubs**, collaborate with the business community to provide excellent networking and professional development for business students and support our first generation students with our **BizGen1** program.

We welcome you to our newest student service, the Biz Lounge! A place for all Business students to connect with peers, relax between classes, grab a quick snack, utilize office supplies, and so much more.

Where to find us:

Office: Tahoe Hall 1030
 Phone: (916) 278-BIZZ (2499)
 Web: csus.edu/cob/ose
 Email: cob-ugrad@csus.edu



Follow us on instagram
 COBbizstudents

OFFICE OF STUDENT ENGAGEMENT

csus.edu/cob/ose**INTERNSHIPS / PART-TIME JOB OPPORTUNITIES**

Start your future now with an internship or part-time job! Internships can be a win-win-win situation: get experience, get paid, and get credit. We offer internship listings, as well as resources for part-time employment opportunities both on and off campus.

BUSINESS JOB BOARD

Our online Business Job Board puts you in contact with hundreds of employers who are hoping to hire Sac State business majors! They post internships, co-ops and both full- and part-time jobs with us every week. We keep you updated to the minute; for every new job that is posted, our system sends you an email to let you know that a new opportunity is available. We send these notices through the BizList, so be sure to subscribe soon.

BUSINESS PATHWAY TO SUCCESS

Once a year we bring together top-level business executives from the local business community for Business Pathways to Success. Many once sat in the same classrooms where you now sit and have become successful alumni. This event provides you, the business student, with a unique opportunity to meet, talk with and learn from these successful members of the business community. They come to campus to meet you and share their advice for how you can best prepare for a successful career in business.

SCHOLARSHIPS AND AWARDS

College is a great investment in your future, but that means it's not cheap. We can help you! We offer over 50 scholarships for business students each year. Scholarships range from \$300 to \$5,000 for an academic year and in addition to helping cover your cost of tuition, it is a great accomplishment when you are recognized for your academic achievements. Applications are available online at our website every year. The application period begins in November and applications are always due in early January for the upcoming year. Each year we award more than \$100,000 in scholarships.

OUTSTANDING STUDENT AWARDS AND DEAN'S AWARD

Each year the COB recognizes our very best students by awarding nearly twenty "outstanding student" awards to graduating seniors who have achieved exceptional academic success while also making significant contributions to the campus and community. These students will be recognized

each year, along with scholarship recipients and those students who have held leadership roles in the college. Each year the Dean's Award is presented to a truly extraordinary student. This student is also recognized by the President of Sacramento State at the President's Honor Reception, where one student from the university is chosen to receive the President's Honor Medal.

COMMENCEMENT

Graduation may seem a long way off, but it will be here before you know it. The Office of Student Engagement provides information about the ceremony, how to participate, and other important news for graduating seniors.

BIZGEN 1

BizGen1 provides a range of support services to students identified as first generation non-low income business majors to advance the likelihood of your success in attaining a degree by providing services that support you during your academic career. BizGen 1 provides services such as peer-to-peer support, networking, assistance with learning about graduate school options, scholarships and internships, career preparation, academic support and social/networking opportunities within the college.

BUSINESS TUTORING

Stay ahead of the curve. Tutoring for business courses is available in partnership with the Peer Advisor Resource Center. Information can be found at www.csus.edu/parc.

BUSINESS STUDENT ORGANIZATIONS

Employers frequently tell us that students who are involved in leadership are the most competitive candidates when it comes to who they want to hire. Student organizations are an excellent way to gain important leadership skills. All student organizations elect officers each semester, and student organizations hold events and programs that provide leadership opportunities. Student organizations are also an important part of networking; many companies, firms and associations affiliate themselves with campus chapters, providing access to exciting employers and insights into various industries. Visit our website to see what's going on at any time.

BETA GAMMA SIGMA INTERNATIONAL HONOR SOCIETY

The top 10% of undergraduate and 20% of graduate students are invited to join Beta Gamma Sigma (BGS) each semester. BGS is the highest scholastic honor that a student in the College of Business can receive. Beta Gamma Sigma is often referred to as the "The Phi Kappa of Business" and its mission is to encourage and honor academic achievement in the study of business, to foster personal and professional excellence, to advance the values of the Society, and to serve its lifelong members. For more information, please visit betagammasigma.org.

SPECIAL EVENTS

The COB offers a variety of special events to connect with and support business students. Get engaged early on with one of our many BizClubs while also enjoying free food and activities during BizFest or BizFling each semester. Two of our most popular events always include Mid-Term Study Break and Prep Week Meal Streak where we provide free meals and collaborate with campus partners on wellness and relaxation activities during the stressful time of exam preparation. It's never too early to begin building your network for career success. Join us for a Networking Challenge featuring professional development trivia or sign up to be matched with a regional employer to explore a field of interest during our Professional Pathways: Student Conversations with Business Leaders program. These are just a few examples of the ways our office seeks to promote student success. Join the BizList and check out our calendar on the website for all our event information and announcements!

BIZ LOUNGE

Make yourself at home in our new multi-use gathering space. Need a place to hang out between classes, connect with a class group, or practice a presentation? Maybe you need a quick nibble to get your energy up or you forgot to print out a paper. We have you covered! Join us in Tahoe Hall, Room 1037 for snacks, office supplies, printing, device charging, or to simply microwave your lunch. Equipped with computer workstations, desks, a meeting table, and a smart TV, the Biz Lounge is a great place to get some work done or just chill out with your peers. On occasion, special events such as workshops, employer and faculty visits, networking, study sessions, and more will also be hosted in this space.

STUDENT CLUBS AND ORGANIZATIONS

Honorary Organizations

- ✓ Beta Alpha Psi - BAΨ (Accounting)
- ✓ Beta Gamma Sigma - BΓΣ (Business)

Departmental - Professional Organizations

- ✓ Accounting Society
- ✓ American Marketing Association (AMA)
- ✓ Business Analytics Club
- ✓ Delta Sigma Pi (ΔΣΠ)
- ✓ Financial Planning Association
- ✓ Gamma Iota Sigma
- ✓ Human Resource Management Association (HRMA)
- ✓ Management Information Systems Association (MISA)
- ✓ MBA Networking Association
- ✓ Women in Business

If you have questions about joining or would like additional information about business-related student organizations or Sac State affiliated organizations please visit Hornet Hub (<https://csus.presence.io/>).



COB is accredited by AACSB International - The Association to Advance Collegiate Schools of Business, a hallmark of excellence achieved by less than one-fourth of the nation's four-year business programs. This accreditation assures quality and promotes excellence and continuous improvement in business education.

DEDICATED TO EXCELLENCE

We are committed to your success. Every day, we are:

- Informing & Welcoming You
- Advising & Guiding You
- Connecting & Communicating with You
- Supporting You
- Building Networks for You
- Recognizing Your Achievements
- Advancing & Developing You
- Cultivating a Positive Culture for You
- Engaging with the Community for You



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