College of Business Administration
Undergraduate Business Advising Center
Real Estate and Land Use Minor
Effective Fall 2021

The minor in Real Estate and Land Use is designed to provide students in other fields with the opportunity to broaden their undergraduate education and to acquire specialized skills useful in a wide range of job opportunities.

A student wishing to minor in Real Estate and Land Use must file a Minor request petition (obtained in the Undergraduate Business Advising Center). At least nine (9) upper division units must be taken in residence.

To earn a minor in Real Estate and Land Use, a student must have a minimum 2.0 ("C" average) grade point average in the courses presented for the minor, with a minimum acceptable grade for any course being a "C-"

Real Estate and Land Use Minor Requirements (15 units)

Course	Grade	Institution/Semester Taken	Equivalent Course	Prerequisites/Notes
Required:				
FIN 19 – Real Estate Principles (3 units)				
Select three from the following (9 units):				
FIN 142 – Real Estate Finance				(FIN 19 or FIN 101 or ACCY 121 or ENGR 140)
FIN 143 – Real Estate Investment				(FIN 19 or FIN 101 or ACCY 121 or ENGR 140)
FIN 144 – Real Estate Market Analysis				(FIN 19 or FIN 101)
FIN 149 – Current Topics in Real Estate				(FIN 19 or FIN 101)
Select a total 3 units from the following (3 units):				
BUS 162 – Project Management				(MGMT 102)
CM 10 - The Construction Industry (1 unit)				
ENGR 140 – Engineering Economics (2 units)				(ENGR 17 or ENGR 30)
ENTR 187 - Entrepreneurship				
FIN 137 – Financial Institutions and Markets				(FIN 101)
FIN 138 – Principles of Risk Mgmt & Insurance				
FIN 141 – Managerial Real Estate Law				(FIN 19)
FIN 142 – Real Estate Finance*				(FIN 19 or FIN 101 or ACCY 121 or ENGR 140)
FIN 143 – Real Estate Investment*				(FIN 19 or FIN 101 or ACCY 121 or ENGR 140)
FIN 144 – Real Estate Market Analysis*				(FIN 19 or FIN 101)
FIN 145 – Real Estate Development and Land Use				
FIN 149 – Current Topics in Real Estate*				(FIN 19 or FIN 101)
HROB 151 – Management of Human Resources				
HROB 155 – Conflict Management & Negotiation				
MGMT 117 – Business Ethics & Society				(Passing Score on WPJ or ENGL 109)
MIS 183 – Business Intelligence Applications				
The following course can be taken at community college: Legal Aspects of Real Estate Real Estate Appraisal Real Estate Economics Real Property Management				

* If not taken previously can be taken as last elective