Catalog Description
Seminar will extend the examination and analysis of the Executive branch of government to include alternative administrative practices, policy implementation strategies, and related administrative issues.

Introduction and course objectives
The Executive Fellows Program is an extraordinary opportunity to become immersed in the inner workings of state government through your placement and receive professional guidance by your placement mentor, while also and being able to build your expertise of public organizations, leadership, and public policy and hone your professional skills through this graduate level seminar. The components of the program are designed to work together – your placement will give you on-the-ground practical experience and your graduate work in this seminar will ground you in the theories that help make sense of those experiences.

Working in the executive branch, you will be involved in policy issues from the perspective of a public agency that plays an important role in policy development and implementation. As such, this course intends to help you understand the policy process, the organizational environment in which public policies are shaped and implemented, and the skillset needed to effectively serve the public good.

Your experience in the state bureaucracy sets this program apart from the Legislative Fellows programs. Your colleagues in those programs may spend more seminar time on specific policy or political issues. In our program, we also examine the role of executive branch organizations in the policy process and the factors that make those organizations more or less effective.
The specific learning objectives for the course(s) remain as follows for the second term:

1. Deepen and broaden your understanding of policy analysis concepts, and apply them to specific issues in California including the policy, political and organizational dimensions (group project, strategic choices memo);

2. Understand introductory organization theory. Develop the necessary skills to analyze the effectiveness of an organization and its leadership in fulfilling its mission (group project, performance paper, leadership memo, power memo); and Improve your ability to communicate effectively for policy audiences, further refining your writing and developing your ability to make oral presentations including visual displays of complex information (group project and final presentation).

In the Fall, you learned the basics of governance in California and basics of policy analysis. You also surveyed the policy and political landscape that shape governance in the State. Our focus in the Spring will be more on the specific workings of organizations and how that understanding can shape policy (and politics) in California.

**Format of course**

We will continue to have regular Friday morning seminar meetings beginning January 24 and continuing into mid-May. Mentors are aware of the seminar and have been advised to ensure that Friday mornings are for Fellows to attend the seminar. Please remember that the seminar is a required component of the fellowship program. **You are expected to attend every seminar.** You may miss one class, for a work-related purpose, without penalty, **if you notify me first.** If you miss more than one class (illness aside), your course grade will be reduced, without exception. **You are also expected to arrive on time.** Excessive late arrival will result in a reduced course grade.

This is a graduate seminar with graduate-level academic content. It is an opportunity to share experiences from your placement. You are expected to do the reading and think about the key concepts before class. We will use seminar time largely to **move beyond** the readings – applying them to current events and your placements. I consider it fair and reasonable to call on anyone and expect him or her to be familiar with the key concepts from the readings. Occasionally we will have a guest speaker who is related to the subject matter we will discuss. I also expect that you will be able to ask questions to the speaker and engage in thoughtful discussion. A portion of your grade is based on class participation – reflecting your ability to draw out the key concepts from the readings, to relate readings to one another, and to your placement, to the guest speaker, and to be respectful of others’ ideas and contributions.

Successful completion of the program means you will receive six units of graduate credit for this course from Sacramento State. Those of you planning to attend graduate school may be able to use the credits in a degree program.
Your course work will certainly be part of your application. Graduate school grading is a bit different. Anything below a B- is not considered passing and you must maintain a 3.0 average to stay in good academic standing.

Office hours with me will also be a little different… mostly because I don’t have an on-campus office and I work in Placerville, about an hour away from Downtown Sacramento. Having said that, I will be happy to meet with students at mutually agreeable times and places. Please contact me by email if you want to set up time to meet. I will also attempt to hold regular “coffee shop” office hours downtown on Fridays – somewhere – before seminar, depending on traffic. This is an excellent place to seek assistance with writing.

**Required Readings and Texts**

The books may be purchased through Amazon or another online provider (many students use [www.half.com](http://www.half.com) or even eBay). The bookstore on campus may have them but we will not order them specifically for this class.

Additional readings are embedded in the syllabus. From time to time I may stumble upon an applicable article or two during the semester and will email you the link to those articles. Please bring the appropriate readings to class (including the hard copies or electronic material) as we will often use them in exercises. If you bring a laptop or tablet with electronic sources be sure you can quickly access the materials. Please note that there is wi-fi access at the Center’s conference room, although the Center may limit access to it at their discretion.

**Required texts:**


Stone, Deborah *Policy Paradox: The Art of Political Decision Making*, any edition. WW Norton & Company

**Grading and Assignments**

<table>
<thead>
<tr>
<th>Component</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Participation</td>
<td>10%</td>
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<tr>
<td>Attendance</td>
<td>5%</td>
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<tr>
<td>3 Questions</td>
<td>10%</td>
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<td>3 Questions Used</td>
<td>5%</td>
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<tr>
<td>Reflection Memos</td>
<td>15%</td>
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<tr>
<td>Paired Policy Brief</td>
<td>15%</td>
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<tr>
<td>Group Policy Brief</td>
<td>15%</td>
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<tr>
<td>Group Project</td>
<td>25%</td>
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</tbody>
</table>
Grading scale:
A:  ≥ 94%
A-: 90 – 93.9%
B+: 87 – 89.9%
B:  84 – 86.9%
B-: 80 – 83.9%
C+: 77 – 79.9%
C:  74 – 76.9%
C-: 70 – 73.9%
D+: 67 – 69.9%
D:  64 – 66.9%
D-: 60 – 63.9%
F:   ≤ 59.9%

No late work will be accepted. I understand that Fellows are working full-time while taking a graduate course. This is true for all fellows as well as most of the graduate students in the Sac State PPA masters program. I will accommodate work "issues" as much as possible but expect you to complete your assignments on time. If you must miss class when an assignment is due e-mail it to me prior to class. If you e-mail it, it is your responsibility to ensure that I have received it and that it is retrievable. You may do this by requesting a confirming email from me. I can receive it in either Microsoft Word or PDF format.

Should you need assistance with portions of class due to disabilities, please let me know as soon as possible so we can make appropriate accommodations.

Finally, although I do not expect any issues, please familiarize yourself with the University’s policies on academic dishonesty and plagiarism. I take them seriously and expect you to as well.

Written coursework
• 12 pt Arial font
• Single space
• Use 6 point spacing between paragraphs, headers and bullet points
• One-inch margins around the page
• Naming convention: Yourlastname(s)_nameofassignment

Paired Policy Briefing
We will separate into nine groups of two each to tackle one of the State’s knotty issues (one group will have three members). The presentation will address policy and political dimensions of the issue and will be analytical in nature (as opposed to advocacy). Your goal is to quickly bring the audience up to speed about a difficult issue. Clarity and brevity will be supreme. You will have 10 minutes to do
your presentation and may use one 8.5 x 11 piece of paper as a handout. Powerpoint may not be used. Both members of the pair must speak close to equally.

**Group Policy Brief**

In groups of 4 (one group will have 5), you will deliver a 4-minute oral presentation, visual aids (handouts), and two 5-10 page policy report. We will discuss this further in mid-February after we complete the Paired Policy Briefings.

**Reflection Memos**

You will submit 1-page memos in response to the prompts on the syllabus. They are to be written as memos to brief a policy/decision maker who is bright but not well informed about the topic. They should be concise and easy to read using headings as appropriate and, as needed, bullet points. They will often benefit from one or two small graphical images that capture dense information that should be *seen* instead of *told*. I am looking for evidence that you have read, absorbed, thought about, and applied the readings to the prompt. You will be graded on content and writing. Writing should be logical, clear, concise, and have no grammatical, spelling, or typographical errors. To avoid problems, here are explicit rules about the memos:

- You must bring a typed, printed hard copy to class and give it to me at the start of class.
- There are no make-ups for memos.
- You may re-write one of the memos in order to improve your grade.
- Memos are graded with a check minus, check, check plus system.

**Expectations about writing and peer editing**

We produce written work to create understanding that can be consumed without face-to-face interaction. This is a key component of your professional development because you need to learn how to disseminate enough information so that policymakers can make informed decisions. In your professional life you will observe that, most likely, others will always preview writing before it is complete, especially when concepts are as complex as they often are in policy work. To that end, I expect that you will identify at least two peer editors who will review nearly all your written work this semester. That may include any work assigned to you at your placement. If you need help with writing, your peers will help. If your writing is solid then by helping others you will become a better writer and editor. Help each other out as best as you can, since another component of professional development is to create and maintain networks. The goal is to become good writers AND good editors.
Oral Coursework

This semester you will produce two presentations, a group presentation and an individual “final” presentation.

Group Presentation

You will be divided into groups of four (one group will have five) and you will choose a policy question of importance to California to present. You will present the policy question, why it is important to the State, identify the players involved (governmental and non-governmental), the issues surrounding this policy question and some of the proposed policy initiatives to address this issue. The expectation is a PPIC-level analysis of the policy question. This means you must research it as thoroughly as you can and sources must be cited. Placement mentors will be invited to observe these presentations and may ask questions, especially if the topic you choose is within their policy arena. The presentation must be 10 minutes max coupled with a period of questions and answers of approximately 5 minutes.

Personal Presentation

Over the course of this and next semester we will work on presentation skills. The goal is to provide another vehicle to practice (or perfect) those skills. This exercise will help with structuring a well-organized presentation that explains the topic concisely and thoroughly for the benefit of your colleagues. The topic to cover will be either your Placement Memo 2 or one of the Reflection Memos. Please note that I will call you to present at random but with a notification given on my feedback to your paper. This means you must be ready to present by the following seminar meeting. You can volunteer to be a tribute beforehand if you wish, but you must specify it in a note at the end of your paper. This semester I will have those of you who did not present in the Fall. The presentation must be 8 minutes max.

Just for the Thrill of It Coursework

3 Questions

If there is a reading assignment due in that week, you will submit 3 discussion questions to me on the subject matter(s) that was/were covered. These will need to be submitted to me via email and are due at noon the Wednesday before seminar. The questions you produce should be about the deeper issues within the reading assignments dealing with argument, evidence, methods, approaches, or theory. They should not be fact checker questions, counter factual questions, or yes or no questions. You are encouraged to tie the reading with current events if you think it is applicable. If I select your question to be used during seminar, it will go towards the 5% of your grade that is in the “3 Questions Used” category above. NOTE: Because of time constraints, we may not get through all of the selected questions. The selection itself will nevertheless count towards your grade. No, you may not check in with me weekly to ask if any of your questions were selected.
Schedule and Assignments

Any schedule of classes is subject to change but that is especially true in this setting. I anticipate being adaptable as I learn more about you, what you want to learn, and how we can best take advantage of your placements and the other learning opportunities available to you in Sacramento. I will update this syllabus regularly and post changes by email. Please ensure that I have an email that you will see regularly although I do not recommend that you use a placement (publicly funded) email for this purpose. I will highlight any changes.

The course includes broad content knowledge as well as skill development. Specifically, you will learn about the context of California policy making (governance structure, the use of initiatives and fiscal issues), policy analysis, organizations and leadership in complex public organizations. Throughout the term we will work on skills sets including writing, analysis, making oral presentations and displaying graphical data. To the extent possible, each seminar will include a combination of discussion of the readings, developing skills, and working on application of theory and skills to your placements.

I anticipate the schedule will change to accommodate changes in the flow of learning, guest speakers and opportunities that arise. There may well be sessions where reading is assigned but something comes up and we do not discuss it. I expect you to do the reading, work to understand it, and be prepared to use it in future sessions. Much of being a professional in this arena means taking initiative to learn.
# DRAFT Fellows Seminar Schedule as of December 2019

**FOR DISCUSSION**

*This is a living syllabus, subject to change.*

<table>
<thead>
<tr>
<th>Week</th>
<th>Date</th>
<th>Topic</th>
<th>Reading</th>
<th>Assignment</th>
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</table>
| 1    | January 24 | Foundation: Wilson's Bureaucracy model and Merton's typology | Wilson bureaucracy types chart (bottom chart)  
Merton’s Strain Theory of Deviance  
Merton's Strain Theory, Crime, and My Pants (despite the title, it actually explains the theory well)  
Merton’s Social Strain chart  
The Tipping Point: Most Americans No Longer Are Middle Class  
Bolman and Deal Part One (chapters 1-2) | Reflection Memo: Bolman and Deal state “the ability to size up a situation quickly is at the heart of leadership.” Ask your mentor or others at your placement how they size up a situation quickly. Consider how the strategy(ies) mentioned do or do not attempt to minimize any “framing effects” that may impact the ability to understand the situation and reframe it. |
| 2    | January 31 | Frames and Organizational Structure             | Bolman and Deal Part Two (chapters 3-5)                                                                                               | Bring in the organization chart for your department or agency (the whole thing, not just your unit).  
Reflection Memo: Given your growing expertise on organizations, and organizational structure in particular, analyze your organization’s structure. |
<table>
<thead>
<tr>
<th></th>
<th>February 7</th>
<th>Issues in California</th>
<th>Paired Policy Presentations</th>
<th>Paired Policy Briefing</th>
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<tbody>
<tr>
<td>3</td>
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<tr>
<td>4</td>
<td>February 14</td>
<td>“Kill all humans!”</td>
<td>From Hiring to Retiring: Strategies for Modernizing State Human Resources</td>
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<td></td>
<td></td>
<td>- Bender</td>
<td>Bolman and Deal Part Three (chapters 6-8)</td>
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<tr>
<td>5</td>
<td>February 21</td>
<td>Organizational Politics and Power</td>
<td>Pfeffer. Understanding Power in Organizations</td>
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<td>Theiss-Morse and Hibbing. Citizenship and Civic Engagement article</td>
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<td>The Laws of the Public Policy Process</td>
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<td></td>
<td>Bolman and Deal Part Four (chapters 9-11)</td>
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|   | February 28 | Policy Tools: Economics and Public Policy | RATIONAL PRIORITIZATION  
http://www.copenhagenconsensus.com/copenhagen-consensus-iii  
(Look over all of the tabs listed at the top bar of this website)  
RATIONAL PRIORITIZATION  
https://www.youtube.com/watch?v=hR5E7Y4Dxuc  
(Opportunity Cost)  
https://www.youtube.com/watch?v=MhvjCWfy-lw  
(Time Value of $)  
https://www.youtube.com/watch?v=YpvE0Co66nU  
(Probability)  
https://www.youtube.com/watch?v=0BAMv6lV2t4  
(Marginal Analysis)  
https://www.youtube.com/watch?v=Np-dZSdzymk |
|---|---|---|---|
| 6 | February 28 | Policy Tools: Economics and Public Policy | Guest: Rob Wassmer, Ph.D.  
Professor, Department of Public Policy and Administration  
Director, Master's of Science in Urban Land Development  
California State University, Sacramento |
<p>|   | March 6 | Symbolism and Ritualism | Bolman and Deal Part Five (chapters 12-14) |
| 7 | March 6 | Symbolism and Ritualism | Reflection Memo: Describe the culture of your placement. Which parts are conducive to the purpose, which (if any) make it harder to achieve the purpose? |</p>
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<tr>
<th>#</th>
<th>Date</th>
<th>Reading Material</th>
<th>Chapter Range</th>
<th>Reflection Memo</th>
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<tbody>
<tr>
<td>8</td>
<td>March 13</td>
<td>Leadership &amp; Change, Part 1</td>
<td>Bolman and Deal Part Six part 1 (chapters 15-17)</td>
<td>Identify an issue percolating in your placement. How do different frames allow you to understand the issue(s) from multiple perspectives?</td>
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<tr>
<td>9</td>
<td>March 20</td>
<td>Leadership &amp; Change, Part 2</td>
<td>Bolman and Deal Part Six part 2 (chapters 18-20)</td>
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<tr>
<td>10</td>
<td>March 27</td>
<td>Spring Break – No Class</td>
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<thead>
<tr>
<th>Date</th>
<th>April 3</th>
<th>Paradoxically Speaking</th>
<th>Stone Parts I and II (chapters 1-5)</th>
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<tbody>
<tr>
<td>Date</td>
<td>April 10</td>
<td>Group Presentations</td>
<td>Group Policy Brief</td>
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<tr>
<td>Date</td>
<td>April 17</td>
<td>“It's like the more money we come across The more problems we see”</td>
<td>Stone Part III (chapters 6-10)</td>
</tr>
<tr>
<td>Date</td>
<td>April 24</td>
<td>“If you've got the poison, I've got the remedy”</td>
<td>Stone Part IV (chapters 11-15)</td>
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<td>Reflection Memo: Stone tells us that policy responses to problems are not typically solutions or permanent fixes but are ongoing strategies or next moves. Using a topic from your placement, describe a bit of the progress of the monopoly game. That is, describe some of the policies that have been adopted in recent years – or at least proposed – to try to move the pieces around the board. And describe how those policies have moved the issue along, e.g., have they improved things, changed the nature of understanding the problem, etc. In other words, don’t just list bills or new policies but say something about them.</td>
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<td>Date</td>
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<tr>
<td>15</td>
<td>May</td>
<td>No seminar</td>
<td>Subject to change</td>
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<tr>
<td>16</td>
<td>May</td>
<td>No seminar</td>
<td>Subject to change</td>
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<tr>
<td>17</td>
<td>May</td>
<td>Personal Presentations</td>
<td>Last of the personal presentations and last reflections</td>
</tr>
<tr>
<td>N/A</td>
<td>TBD</td>
<td>Group Presentations</td>
<td>Subject to change</td>
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