Instructor: Dr. Yan “Joni” Zhou  
e-mail: yzhou@csus.edu  
Course web page: www.aplia.com  
Aplia course key: VTG6-GMZ9-47EN

Office: Tahoe 3020  
Office phone: 278-7653  
Office Hours: MWF 11a.m.- noon or by appointment

General Information  
Lecture: MWF 10a.m-10:50a.m.  
Amador Hall 217  
Class No.: 84381  
Section: 01

Course Description  
This course analyzes the causes and results of trade among nations. Introduction to modern trade theory is combined with examination of trade instruments and policy analysis. Prerequisite: ECON 001A, ECON 001B.

Learning Objectives  
At the end of this course, you will be able to:  
- describe how the value of trade between any two countries depends on the size of these countries’ economies and explain the reasons for that relationship,  
- discuss the reasons why trade is a politically contentious issue and the arguments for free trade despite the existence of losers,  
- explain how the Ricardian model and the H-O model work and how they illustrate the concept of comparative advantage  
- evaluate the costs and benefits of tariffs and other trade instruments, their welfare effects and winner and losers from trade policies,  
- discuss what export subsidies and agricultural subsidies are, and explain how they affect trade in agriculture in the United States and the European Union,  
- articulate arguments for free trade that go beyond the conventional gains from trade, and  
- evaluate how international negotiations and agreements have promoted world trade.

Recommended Textbook  
You are required to register for this course online through Aplia ($45). Please refer to the last page of this syllabus for detailed instructions on how to register.

Grading  
Homework Assignments 20%  
Class Participation and Group Discussion 10%  
Two Midterm Exams 40%  
Final Exam 30%  

Grades will be distributed approximately according to the following scale:  
A 90 or above  
C 70-79  
F Less than 60
Each exam will consist of multiple-choice questions, problems to be solved, and essay questions.

Assignments

1. Homework will be completed in an online interactive format and will require reliable (high-speed) internet access. Assignments will be completed at the Aplia web site. I encourage you to use the on-campus computer labs or other source with a high-speed internet connection. Computer problems are not an excuse for missing assignments.

2. No late homework will be accepted. Due dates for all assignments are posted on Aplia in advance. It is not possible to extend time for assignments after the due date. If you add the course late in the semester, you cannot make up work you have missed.

3. Give yourself ample time to complete the assignments. These assignments are challenging and important both for your homework grade and your performance in the class. Most assignments have accompanying optional practice problem sets. I encourage you to spend time working through them carefully and to seek out help from me or an economics tutor when you encounter problems.

4. Answer keys for all material will be available online on Aplia immediately after the due date. Please be sure to review your problem sets before exams.

Policies

1. Academic honesty is expected. I encourage you to work together on problem sets and to help each other in studying. However, work submitted for a grade must be that of the individual student. According to the University policy for plagiarism, any papers or examinations will automatically receive an "F" grade should there be any evidence of plagiarism.

2. You are responsible for bringing a scantron form (#882-E) and a #2 pencil on the day of exams. Exams will be closed book and given in class.

3. There will be no makeup examinations. Exam dates are given in the course outline below and are posted online. This is to avoid any potential conflicts.

4. Come to class on time; you will not be given extra time if you are late for an exam.

5. If you decide to withdraw from this class, please make sure you do so with the registrar. If you withdraw without permission, you will be assigned a failing grade.

6. Keep cell phones shut off during class. During exams, you may not use your cell phone as a calculator. You must bring a calculator w/o programming capabilities.

7. If you have a learning disability or a physical disability that requires accommodation, please let me know as soon as possible. All needs that have been verified through the Services to Students with Disabilities (Lassen Hall) will be accommodated.
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<th>Beginning Date</th>
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<td>8/27</td>
<td>Syllabus Introduction</td>
<td>Chapter 1</td>
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<td>Week 2</td>
<td>9/3</td>
<td>World Trade: An Overview The Gravity Model No class on Sep 3 (Labor Day, Campus Closed)</td>
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<td>Week 3</td>
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<td>Labor Productivity and Comparative Advantage: The Ricardian Model</td>
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<td>Resources, Comparative Advantage, and Income distribution-A Model of a Two-Factor Economy</td>
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<td>Resources, Comparative Advantage, and Income distribution-Effects of International Trade Between Two-Factor Economies</td>
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<td><strong>Midterm Review on 10/3/12 Midterm Exam #1 (Friday, 10/5/12)</strong></td>
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<td>The Instruments of Trade Policy - Other Instruments of Trade Policy</td>
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<td>Week 11</td>
<td>11/5</td>
<td><strong>Midterm Review on 11/7/12 Midterm Exam #2 (Friday, 11/9/12)</strong></td>
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<td>Week 12</td>
<td>11/12</td>
<td>The Instruments of Trade Policy – The Effects of Trade Policy No class on Nov 12th, campus closed.</td>
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<td>Week 13</td>
<td>11/19</td>
<td>The Political Economy of Trade Policy Nov 22-25: Thanksgiving Recess</td>
<td>Chapter 9</td>
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How to access your Aplia course

International Trade -- Fall 2012

Instructor: Yan Zhou
Start Date: 08/27/2012
Course Key: VTG6-GMZ9-47EN

Registration

1. Connect to http://www.aplia.com/
2. If you already have an account, sign in. Go to your My Courses page, and click the Enroll in a New Course button.
   If you don't have an account, click the Create a New Account button, and choose Student Account.
3. Enter your Course Key when prompted: VTG6-GMZ9-47EN. Continue to follow the on-screen instructions to access your course.

Payment

Online: Purchase access to your course from the Aplia website.

If you choose to pay later, you can use Aplia without paying until 11:59 PM on 09/16/2012.