

Occupation Report

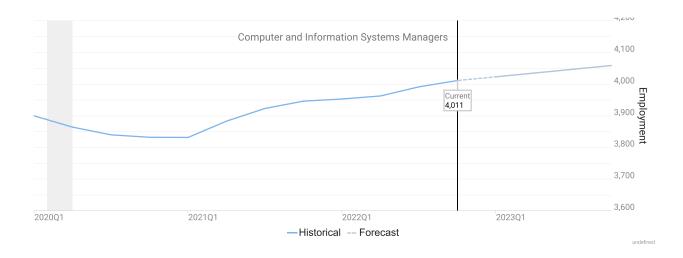
Computer and Information Systems Managers

Sacramento-Roseville-Folsom, CA MSA

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Occupation Snapshot

		Avg Mean		3-Year Empl	Annual	Forecast Ann
6-Digit Occupation	Empl	Wages	LQ	Change	Demand	Growth
Computer and Information Systems Managers	4,011	\$171,900	1.07	122	352	1.2%
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"Annual Demand" is the projected need for new entrants into an occupation. New entrants are needed due to expected growth and to replace workers who left the occupation due to factors such as retirement or switching careers.



"Forecast Ann Growth" is the expected change in jobs due to national, long-term trend projections (per the BLS) as well as local factors such as industry mix and population growth (as computed and modeled by Chmura).

Employment by Industry

Industry Title	% of Occ Empl	Empl	10-Year Separations	10-Year Empl Growth	10-Year Total Demand
Computer Systems Design and Related Services	18.4%	739	589	155	744
Management of Companies and Enterprises	8.3%	333	252	29	280
Management, Scientific, and Technical Consulting Services	4.8%	192	151	34	185
Scientific Research and Development Services	4.3%	174	135	25	161
Insurance Carriers	4.3%	173	132	18	150
Executive, Legislative, and Other General Government Support	4.2%	169	124	2	126
Colleges, Universities, and Professional Schools	2.9%	116	89	15	104
Administration of Human Resource Programs	2.4%	96	70	1	71
Agencies, Brokerages, and Other Insurance Related Activities	2.3%	94	73	13	85
Justice, Public Order, and Safety Activities	2.3%	93	69	3	72
Software Publishers	2.3%	92	70	9	79
Architectural, Engineering, and Related Services	2.1%	85	63	4	68
Administration of Environmental Quality Programs	2.0%	82	59	0	59
Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services	2.0%	82	65	17	82
Administration of Economic Programs	1.9%	76	55	0	54
General Medical and Surgical Hospitals	1.8%	73	55	6	61
Elementary and Secondary Schools	1.7%	68	52	6	58
Accounting, Tax Preparation, Bookkeeping, and Payroll Services	1.6%	63	48	5	53
Office Administrative Services	1.5%	62	50	16	66
Computer and Peripheral Equipment Manufacturing	1.4%	55	41	5	46
All Others	27.3%	1,093	841	138	979



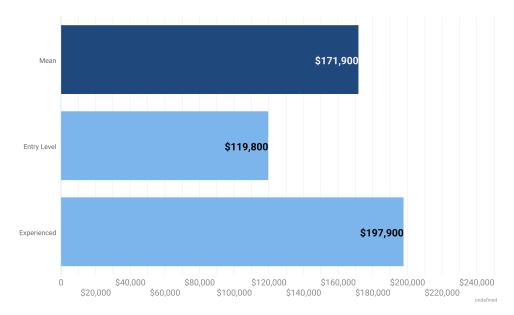
The industry distribution indicates the industries in which workers in the occupation(s) are primarily found.



"10-Year Empl Growth" may show industries with positive as well as negative growth; this would indicate that the occupation(s) being examined are expected to expand within some industries while contracting in others.



Wages



Occupation	Mean	Median	Entry Level	Experienced
Computer and Information Systems Managers	\$171,900	\$145,500	\$119,800	\$197,900



Occupation wages here utilize BLS OEWS data, imputed and brought forward by Chmura.



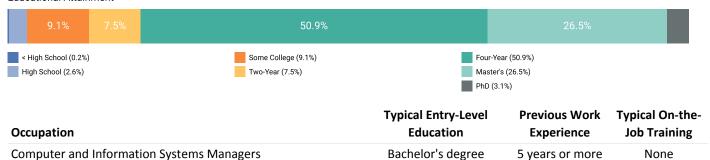
When this report is run for an occupation group, the table above displays up to the top ten detailed occupations which have the highest average wages within the occupation group.

Occupation Demographics

Age 16 to 19 years (0.2%) 25 to 34 years (17.7%) 45 to 54 years (30.9%) 20 to 24 years (1.6%) 35 to 44 years (29.0%) 55 to 64 years (17.5%) 65 years and over (3.1%) Race White (57.7%) American Indian (0.3%) Pacific Islander (0.5%) Black (3.1%) Asian (32.7%) Two or More Races (5.7%) Ethnicity Non-Hispanic/Latino (91.6%) Hispanic or Latino (of any race) (8.4%) Gender 76.6% Male (76.6%) Female (23.4%) **Education and Training Requirements** Short-term OJT, no exp, no award (0.0%) Long-term training, no exp, no award (0.0%) 2-year degree or certificate (0.0%) Moderate-term OJT, no exp, no award (0.0%) Previous work experience, no award (0.0%) Bachelor's degree (100.0%) Postgraduate degree (0.0%)

Education Profile

Educational Attainment





The stacked bar chart here illustrates the estimated mix of educational attainment of the workers in this occupation(s) in aggregate.



The table indicates typical education and training requirements rather than the mix of attainment of workers in such positions.

Postsecondary Programs Linked to Computer and Information Systems Managers

Program	Awards
American River College	
Computer Science	43
Computer Systems Networking and Telecommunications	23
Asher College	
Computer and Information Systems Security/Auditing/Information Assurance	101
System, Networking, and LAN/WAN Management/Manager	8
California State University-Sacramento	
Computer Science	310
Cosumnes River College	
Data Modeling/Warehousing and Database Administration	19
Sacramento City College	
Computer Systems Networking and Telecommunications	34
Sierra College	
Computer and Information Systems Security/Auditing/Information Assurance	21
Computer Systems Networking and Telecommunications	40
University of California-Davis	
Computer Science	444



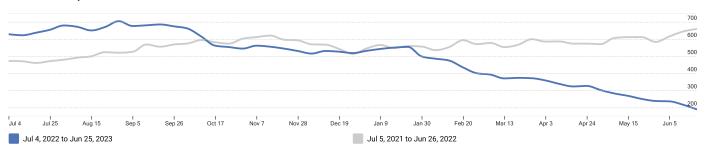
The number of graduates from postsecondary programs in the region identifies the pipeline of future workers as well as the training capacity to support industry demand.



Among postsecondary programs at schools located in the Sacramento-Roseville-Folsom, CA MSA, the sampling above identifies those most linked to Computer and Information Systems Managers. For a complete list see JobsEQ®, http://www.chmuraecon.com/jobseq

RTI (Job Postings)

Active Job Ads by Date



Online job ads are a timely indicator of local demand. Occupation assignments shown below are made by Chmura based upon analysis of job titles and job descriptions. Top employers and listed job requirements are shown on the following pages.

Occupations

	·	Active	
		Job	
SOC	Occupation	Ads	
11-3021	1.00 Computer and Information Systems Managers	3,451	

Locations

	Active Job
Location	Ads
Sacramento, California	1,121
Sacramento County, California	306
Folsom, California	190
Roseville, California	104
Sacramento, CA 95814 (Downtown area)	91
Rancho Cordova, California	74
University of California Davis	62
Davis, California	60
Remote in Sacramento, CA 95814	54
Sacramento, CA 94278	52

Employers

	Active Job	
Employer Name	Ads	
Deloitte	242	
Guidehouse	57	
KPMG	56	
PricewaterhouseCoopers	56	
Oracle	52	
Cynet Systems	51	
Intel Corporation	48	
Accenture	46	
Meta	46	
PwC	45	

Hard Skills

	Active
	Job
Skill Name	Ads
Agile	634
Structured Query Language (SQL)	400
Information Security	376
Microsoft Azure	368
Python	351
Change Management	350
Microsoft Excel	329
JavaScript	326
Amazon Web Services (AWS)	323
Microsoft Office	298

Job Titles

	Active Job	
Job Title	Ads	
INFORMATION TECHNOLOGY ASSOCIATE	104	
INFORMATION TECHNOLOGY SUPERVISOR II	50	
INFORMATION TECHNOLOGY SPECIALIST I	49	
INFORMATION TECHNOLOGY SPECIALIST II	45	
Information Technology Specialist III	34	
INFORMATION TECHNOLOGY MANAGER I	32	
INFORMATION TECHNOLOGY MANAGER II	30	
Senior IT Process Engineer	22	
Business Development Manager	16	
Information Technology Technician	15	

Education Levels

Minimum Education Level	Active Job Ads
Bachelor's degree	1,951
Master's degree	112
High school diploma or equivalent	90
Associate's degree	57
Doctoral or professional degree	7
Unspecified/other	1,234

Programs

	Active
	Job
Program Name	Ads
Computer Science	700
Engineering	301
Business Administration	248
Business	239
Information Technology	162
Information Systems	155
Computer Engineering	117
Management Information Systems	107
Electrical Engineering	99
Finance	90

Top Skill and Certification Gaps

Top 10 Skill Gaps in Sacramento-Roseville-Folsom, CA MSA

Name	Candidates	Openings	Gap
Field Programmable Gate Array (FPGA)	2	16	-15
Linux	24	37	-14
Graphics Software	4	16	-12
Information Security	31	41	-10
Client Relations	1	7	-6
Personal Computers (PC)	6	11	-5
Information Technology Management (IT Management)	2	7	-5
Microsoft SQL Server	2	6	-4
Local Area Network Software (LAN Software)	2	6	-4
Asset Management	6	9	-3

Top 10 Certification Gaps in Sacramento-Roseville-Folsom, CA MSA

Name	Candidates	Openings	Gap
Certified Security Software Lifecycle Professional (CSSLP)	0	1	-1
Microsoft Certified Solutions Expert (MCSE)	1	2	-1
Cisco Certified Network Associate (CCNA)	1	2	-1
Certified Public Accountant (CPA)	1	2	-1
Offensive Security Certified Professional (OSCP)	0	1	-1
Certified Cloud Security Professional (CCSP)	1	2	-1
Microsoft Certified IT Professional (MCITP)	0	1	-1
Microsoft Certified Solutions Associate (MCSA)	0	1	0
Information Systems Audit and Control Association Certification (ISACA)	0	1	0
GIAC Security Essentials Certification (GSEC)	0	1	0

Skill and certifications gaps can help inform employee development programs, as well as provide a comparison of the needs of regional employers to the supply.

Occupation Gaps

Supply Deficit

Supply Surplus

Computer and Information Systems Managers (\$171,900)

-21

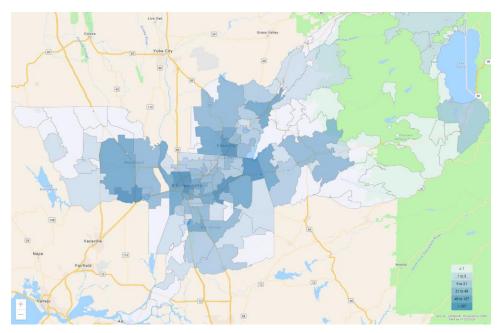


The above are the potential average annual gaps over 10 years. Many variables go into this analysis, but at its core it is based on a forecast comparing occupation demand growth to the local population growth and the projected educational attainment of those residents. When an area, for example, has an occupation expected to grow quickly but the educational requirement for the occupation does not match well with the educational attainment of its residents, there is a high potential for an occupation shortfall in the region. Alternatively, slow-growing or contracting occupations often represent potential supply surpluses.



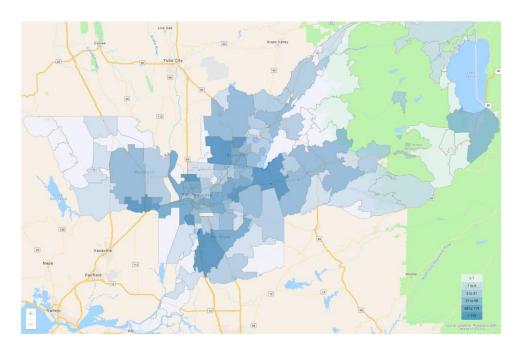
The potential supply shortfall is an underlying force that the market needs to resolve one way or another, such as by employers recruiting from further distances for these occupations, wages going up to attract more candidates, and/or increased demand and wages enticing more local residents to get training for these occupations. While this an important analysis for determining local occupation needs, the occupation gap should be considered along with other regional data including growth and separation forecasts, unemployment rates, wage trends, and award and skill gap analyses.

Geographic Distribution



Top ZCTAs by Place of Work for Computer and Information Systems Managers, 2022Q4

Region	Employment
ZCTA 95814	488
ZCTA 95630	382
ZCTA 95670	327
ZCTA 95678	143
ZCTA 95661	137
ZCTA 95827	128
ZCTA 95833	114
ZCTA 95834	114
ZCTA 95616	113
ZCTA 95811	107



Top ZCTAs by Place of Residence for Computer and Information Systems Managers, 2022Q4

	Region	Employment
ZCTA 95630		277
ZCTA 95747		188
ZCTA 95616		175
ZCTA 95758		133
ZCTA 95831		126
ZCTA 95670		123
ZCTA 95762		121
ZCTA 95757		121
ZCTA 95835		120
ZCTA 95765		120



"Place of work" employment is based upon the location of employers for these workers. "Place of residence" data refers to the home locations of the workforce, which is typically the preferred data set to use when calculating labor availability within a drive-time or radius of a potential worksite.

Sacramento-Roseville-Folsom, CA MSA Regional Map



Data Notes

- Occupation employment by default indicates employment by place of work. Occupation employment is as of 2022Q4 and is based on industry employment and local staffing patterns calculated by Chmura and utilizing BLS OEWS data.
 Employment forecasts are modeled by Chmura and are consistent with BLS national-level 10-year forecasts. Wages by occupation are as of 2022Q4, utilizing BLS OEWS data, imputed and brought forward by Chmura. Entry-level and experienced wages are derived from these source data, computed by Chmura.
- Industry employment is as of 2022Q4 and is based upon BLS QCEW data, imputed by Chmura where necessary, and supplemented by additional sources including Census ZBP data.
- Education and training requirements are from the BLS. Educational attainment mix and other occupation demographics data are modeled by Chmura for 2022Q4 using regional occupation employment from JobsEQ, ZCTA-level demographics data from the Census Bureau, and national occupation-demographics patterns from the BLS.
- Postsecondary awards are per the NCES and are for the 2020-2021 academic year. Any programs shown are linked with
 the occupation(s) being analyzed via the program-occupation crosswalk, which may not be comprehensive. Any
 programs shown reflect only data reported to the NCES; reporting is required of all Title IV schools. Training providers
 that do not report data to the NCES are not reflected.
- Job ads data are online job posts from the Real-Time Intelligence (RTI) data set, produced wholly by Chmura and gleaned from over 40,000 websites. Data reflect ads active during the last twelve month period ending 06/29/2023 and advertised for any Zip Code Tabulation Area in or intersecting with the region for which this report was produced. Historical ad volume is revised as additional data are made available and processed. Since many extraneous factors can affect short-term volume of online job postings, time-series data can be volatile and should be used with caution. All ad counts represent deduplicated figures.
- For skill and certification gaps, openings and candidates are based upon regional occupation demand (growth plus separations) and the percent of skill demand and supply. Skill demand mix data are per a one-year sample of RTI data; skill supply data are estimated using a five-year sample of resumes data; both data sets compiled as of August 2021.
 Data may be based, at least in part, on data from broader geographies; see the Skill Gaps analytic export for more details
- Occupation gaps are modeled by Chmura, indicating long-term potential supply and demand mismatches in a region due, in part, to job demand and labor pool dyanamics, including educational attainment and projected growth.
- Occupation employment by place of residence is as of 2022Q4 and modeled by Chmura based upon occuaption
 employment by place of work and commuting patterns. Commuting patterns are derived from source data from the
 Census Bureau, occupation-specific commuting tendancies, and updated to reflect more recent population and
 employment estimates.
- · Figures may not sum due to rounding.

Region Definition

Sacramento-Roseville-Folsom, CA MSA is defined as the following counties:

El Dorado County, California	Sacramento County, California
Placer County, California	Yolo County, California

FAQ

What is (LQ) location quotient?

Location quotient is a measurement of concentration in comparison to the nation. An LQ of 1.00 indicates a region has the same concentration of an industry (or occupation) as the nation. An LQ of 2.00 would mean the region has twice the expected employment compared to the nation and an LQ of 0.50 would mean the region has half the expected employment in comparison to the nation.

What is annual demand?

Annual demand is a of the sum of the annual projected growth demand and separation demand. Separation demand is the number of jobs required due to separations—labor force exits (including retirements) and turnover resulting from workers moving from one occupation into another. Note that separation demand does not include all turnover—it does not include when workers stay in the same occupation but switch employers. Growth demand is the increase or decrease of jobs expected due to expansion or contraction of the overall number of jobs.