



SACRAMENTO
STATE

**The University Foundation
at Sacramento State**

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**The University Foundation at Sacramento State Board of Directors
Meeting & Retreat: 8:30 a.m. - 4:15 p.m. at Carlsen Center for Innovation &
Entrepreneurship**

**Reception: 4:30 - 6:00 p.m. at Library Gallery
Wednesday, November 6, 2019**

Reminder: Wear Sac State gear for the Group Photo

AGENDA

- 8:30 a.m. Continental Breakfast
- 8:45 a.m. Welcome—Board Chair Tina Treis
- Overview of Retreat Goals and Objectives
 - Board Introductions
 - Introduce facilitator: Steven Weiss, The Weiss Group
- 9:00 a.m. Point of Pride
- Dale Carlsen, Dale and Katy Carlsen Center for Innovation & Entrepreneurship
- 9:20 a.m. President's Report—Robert S. Nelsen
- Graduation Initiative Update
 - Strategic Plan: Anchor University priorities
 - Q&A/Discussion
- 9:40 a.m. Year in Review: 2018-2019 University Advancement and Foundation Highlights—
Lisa Cardoza/Tina Treis
- 2018-2019 Foundation Accomplishments
 - Comprehensive Campaign Progress/Timeline
- 10:00 a.m. Break
- 10:15 a.m. UFSS Infrastructure – Steve Weiss
- Board Giving Expectations
 - Gift Fee Discussion
- 11:15 a.m. Photo
- 11:30 a.m. Lunch

- 11:45 a.m. University Foundation Board of Directors Business Meeting
- Consent Calendar
 - Approval of June 5, 2019 Board Meeting Minutes
 - Financial Statement and Executive Summary
 - Committee Reports
 - Planned Giving—Mark Drobny
 - Executive Committee—Tina Treis
 - 2018-19 Annual Budget Update and Fund Balance Proposal
 - Finance Committee—Paul Lau
 - Sand Hill Endowment Performance Update
 - Endowment Payout for FY 2020-21
 - LAIF Transfer
 - Governance Committee—Bernice Bass de Martinez
 - Board Development
 - Committee Assignments
 - Student Representative
 - Conflict of Interest
 - Audit Committee—Alice Perez
 - 2018-19 Audit Report
 - Management Recommendation Letter
 - Alumni Update
 - Student Update
- 12:45 p.m. Break
- Athletic Director, Deans, and Directors of Development to join*
- 1:00 p.m. Campaign Messaging —Richard Tollefson/Sara Stern
- Story Sharing Exercise
- 2:00 p.m. Visionary Ideas – Richard Tollefson
- Activity
- 3:00 p.m. Report Out
- 3:35 p.m. Board Accountability and Collaboration with University Advancement—Full Board Participation
- Menu of Engagement Activities
 - Action Items
- 3:55 p.m. Point of Pride (Student)
- Lindsey Herring, Grace Project
- 4:05 p.m. Close Out

4:15 p.m. Adjourn

4:30 p.m. Reception at Library Gallery

The University Foundation at Sacramento State Mission

To promote philanthropy to provide the University a level of excellence beyond what is possible through state funds.